2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	jmulcahy@mulcahyllp.com Kevin A. Adams (SBN 239171) kadams@mulcahyllp.com Four Park Plaza, Suite 1230 Irvine, California 92614 Telephone: (949) 252-9377 Facsimile: (949) 252-0090 Attorneys for Plaintiffs and Counter-Defer John D. Vaughn, State Bar No. 171801 Jeffrey A. Feasby, State Bar No. 208759 PEREZ VAUGHN & FEASBY INC. 600 B Street, Suite 2100 San Diego, California 92101 Telephone: 619.702-8044 Facsimile: 619-460-0437 E-Mail: vaughn@pvflaw.com Attorneys for Defendant and Counterclain UNITED STATES I CENTRAL DISTRIC BENNION & DEVILLE FINE HOMES, INC., a California corporation, BENNION & DEVILLE FINE HOMES SOCAL, INC., a California corporation, WINDERMERE	nant DISTRICT COURT
 18 19 20 21 	SERVICES SOUTHERN CALIFORNIA, INC., a California corporation, Plaintiffs,	
 22 23 24 25 26 27 28 	v. WINDERMERE REAL ESTATE SERVICES COMPANY, a Washington corporation; and DOES 1-10 Defendant. AND RELATED COUNTERCLAIMS	Complaint Filed: September 17, 2015

Pursuant to Local Rule 16-6.1, Plaintiffs/Counter-Defendants Bennion & Deville Fine Homes, Inc., Bennion & Deville Fine Homes SoCal, Inc., Windermere Services Southern California, Inc. (collectively, "Plaintiffs") and Counter-Defendants Robert L. Bennion ("Bennion") and Joseph R. Deville ("Deville") (Plaintiffs, Bennion, and Deville are collectively referred to herein as the "B&D Parties"), on the one hand, and Defendant/Counter-Claimant Windermere Real Estate Services Company's ("WSC"), on the other hand, by and through their undersigned counsel, hereby lodge with the Court their [Proposed] Amended Joint Exhibit List containing the information required by Rule 16(a)(3)(A)(iii) of the Federal Rules of Civil Procedure.

New Exhibit	Description	Date Identified	Date Admitted
No.			
1.	Aug 1, 2001 Windermere Real Estate License Agreement (Ex. 5) [D.E. 31-1, pages 2-10]		Admitted per stipulation.
2.	Sep 3, 2002 Affiliate Fee Schedule (Ex. 6) [D.E. 16-2, page 7]		Admitted per stipulation.
3.	June 19, 2003 Affiliate Fee Schedule (Ex. 7) [D.E. 16-2, page 6]		Admitted per stipulation.
4.	Oct 23, 2003 email from Bob Deville to Bill Feldman RE: "FW: Southern CA Services" (WSC 1959-1960) (Ex. 34)		
5.	Jan 12, 2004 Affiliate Fee Schedule (Ex. 8) [D.E. 16-2, page 5]		Admitted per stipulation.
6.	Jan 21, 2004 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 10) [D.E. 16-2,		Admitted per stipulation.

B&D PARTIES' PROPOSED EXHIBIT LIST

	pages 9-11]	
7.	Jan 21, 2004 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 9) [D.E. 16-2, pages 2-4]	Admitted per stipulation.
8	Jan 21, 2004 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (B&D0000540- 0000542)	Admitted per stipulation.
9.	May 1, 2004 Affiliate Fee Schedule (Ex. 11) [D.E. 16-2, page 15]	Admitted per stipulation.
10.	May 1, 2004 Windermere Real Estate Services Company Area Representation Agreement for the State of California (Ex. 36) [D.E. 31- 1, pages 12-30]	Admitted per stipulation.
11.	Aug 1, 2004 Affiliate Fee Schedule (B&D000544)	Admitted per stipulation.
12.	Aug 9, 2004 Addendum toWindermere Real Estate LicenseAgreement Permission for Addition ofBranch Office (Ex. 12) [D.E. 16-2,pages 12-14]	Admitted per stipulation.
13.	Nov 4, 2004 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 13) [D.E. 16-2, pages 21-23]	Admitted per stipulation.
14.	Dec 1, 2004 Affiliate Fee Schedule (Ex. 14) [D.E. 16-2, page 24]	Admitted per stipulation.
15.	Jan 1, 2005 Affiliate Fee Schedule (Ex. 15) [D.E. 16-2, page 20]	Admitted per stipulation.

16.	April 1, 2005 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 16) [D.E. 16-2,	Admitted per stipulation.
17.	pages 16-18] May 1, 2005 Affiliate Fee Schedule (Ex. 17) [D.E. 16-2, page 19]	Admitted per stipulation.
18.	July 1, 2005 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 18) [D.E. 16-2, pages 25-27]	Admitted per stipulation.
19.	July 1, 2005 Affiliate Fee Schedule (B&D0000561)	Admitted per stipulation.
20.	Nov 2, 2005 Addendum to FranchiseLicense Agreement 2006 FeeAdjustments (Ex. 19) (WSC 658-661)	Admitted per stipulation.
21.	Dec 9, 2005 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 20) (WSC 654- 657)	Admitted per stipulation.
22.	Dec 9, 2005 Affiliate Fees Schedule (B&D0000570)	Admitted per stipulation.
23.	Aug 10, 2007 Agreement for Forgiveness of Franchise Fees - 2006 (Ex. 22) (WSC 145-147)	
24.	Aug 27, 2007 Addendum toWindermere Real Estate LicenseAgreement Fee Modifications (Ex. 23)(WSC 139-140)	
25.	Aug 30, 2007 Agreement for Deferral of Franchise Fees - 2007 (Ex. 24) (WSC 150-153)	

1 2	26.	Aug 31, 2007 Addendum to Franchise License Agreement (Ex. 25) (WSC 141-144)	
3 4 5	27.	Sep 14, 2007 Agreement for Deferral of 2006 Technology Fees (Ex. 26) (WSC 148-149)	
5 6 7 8	28.	Nov 2, 2007 letter from Pat Grimm to All Windermere Owners/Managers/Agents RE: "Postcards and Mailings from the Rat Man" (Ex. 71) (WSC 1635-1636)	
9 10	29.	Intentionally left blank.	
11 11 12 13	30.	May 1, 2008 letter from Paul Drayna to All Windermere Owners and Managers RE: "Gary Kruger" (Ex. 72) (WSC 1637-1638)	Admitted per stipulation.
14	31.	Jan 13, 2009 Assignment Agreement (Ex. 41) (WSC 360-363)	
16 17 18	32.	April 1, 2009 Addendum to Windermere Real Estate License Agreement Permission for Relocation of Offices (Ex. 30) [D.E. 16-2, pages 42-44]	Admitted per stipulation.
19 20 21	33.	Sep 8, 2009 Addendum to Windermere Real Estate License Agreement Permission for Relocation of Office (WSC13957-13960)	Admitted per stipulation.
22 23 24	34.	Oct 29, 2009 Rescission of Windermere Real Estate Franchise License Agreement (WSC13857- 13859)	Admitted per stipulation.
25 26 27	35.	Dec 1, 2009 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 32) [D.E. 16-2,	Admitted per stipulation.

1 2 3	36.	Feb 10, 2010 letter from Debra Carnes and Shari Campbell to Geoff Wood and Noelle Bortfeld RE: "Mitigating attacks from dissatisfied homebuyers" (B&D0000656-0000658)	
4 5	37.	March 23, 2010 Franchise License Agreement (WSC13610-13625)	
6 7	38.	March 24, 2010 Franchise License Agreement (WSC 803-818)	
8	39.	April 1, 2010 Franchise License Agreement (WSC 824-838)	
9 10 11 12	40.	April 28, 2010 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 33) [D.E. 16-2, pages 49-53]	Admitted per stipulation.
13 14	41.	Aug 17, 2010 letter from Anthony Colbert to Paul Drayna RE: Order on application filed on July 23, 2010	
15 16	42.	Aug 17, 2010 letter from Rafael Lirag to Paul Drayna RE: Order on application filed on August 12, 2010	
17 18	43.	Sep 20, 2010 Franchise License Agreement (WSC 758-773)	
19 20	44.	March 29, 2011 Franchise License Agreement (Ex. 37) [D.E. 31-1, pages 91-109]	Admitted per stipulation.
21 22 23	45.	April 6, 2011 letter from Geoff Wood to Windermere Owners and Managers RE: "Update on Growth in Southern California) (WSC 307-308)	Admitted per stipulation.
24 25	46.	June 9, 2011 letter from Rafael Lirag to Paul Drayna RE: "Windermere Real Estate Services Company"	
26 27 28	47.	Aug 8, 2011 letter from Rafael Lirag to Paul Drayna RE: "Windermere Real Estate Services Company (Services Company)	

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	48.	Jan 12, 2012 email from Paul Drayna	
		to Bob Deville and Bob Bennion RE:	
		"UFDD renewals / audited financials"	
		(B&D0021368)	
	49.	Jan 19, 2012 email from Bob Deville	
		to Brian Gooding RE: "Touching	
		Base"	
	50.	March 29, 2012 email from Kirk	
		Gregor to Bob Deville RE: "FW: RE:	
		Windermere Watch" (B&D0034427-	
		0034429)	
	51.	April 11, 2012 email from Noelle	
		Bortfeld to Michael Fanning RE:	
		"FW: Windermere Watch"	
		(WSC014649)	
	52.	April 11, 2012 email from Noelle	
		Bortfeld to Michael Fanning RE:	
		"Follow-up – please help me out"	
		(WSC014651-014655)	
	53.	April 19, 2012 letter from Paul Drayna	
		to California Dept. of Corporations	
		RE: "UFDD Registration for	
		Windermere Real Estate Services	
		Company" (WSC11839)	
	54.	May 2, 2012 email from Bob Deville	
		to Paul Drayna RE: "2012 UFDD for	
		Southern California" (B&D0022000-	
		0022001)	
	55.	May 8, 2012 email from Paul Drayna	
		to Bob Deville and Bob Bennion RE:	
		"Admin Fee" (B&D0021507)	
	56.	May 10, 2012 email from Paul Drayna	
		to Bob Deville and Bob Bennion RE:	
		"Audited financials" (B&D0021224)	
	57.	June 1, 2012 email from Paul Drayna	
		to Bob Deville RE: "UFDD renewal /	
		audit" (B&D0006283-0006284)	
	58.	June 11, 2012 letter from Rafael Lirag	
ΗL		to Paul Drayna RE: "Applicant:	

	Windermere Real Estate Services	
	Company (Northern California)	
	(WSC11943)	
59.	June 11, 2012 letter from Rafael Lirag	
	to Paul Drayna RE: "Applicant:	
	Windermere Real Estate Services	
	Company (Southern California)	
	(WSC12212)	
60.	July 18, 2012 email from OB Jacobi to	
	Bob Deville RE: "Technology	
	Update" (B&D0034396-0034397)	
61.	Aug 7, 2012 email from Patrick	
	Robison to Paul Drayna RE: "FW:	
	WSSC – Audit" (B&D0001928-	
	0001930)	
62.	Aug 16, 2012 email from Bob Deville	
	to Carol Cianfarani RE: "FW:	
	Windermere Watch in San Diego"	
	(B&D0047620-0047622)	
63.	Aug 20, 2012 email from Bob Deville	
	to Bob Bennion RE: "Windermere	
	Watch in San Diego" (B&D0034943-	
	0034945)	
64.	Aug 21, 2012 email from Paul Drayna	
	to Bob Deville RE: "Gary Kruger -	
	Reno, Nevada" (B&D0006269-	
	0006270)	
65.	Sep 19, 2012 email from Paul Drayna	
	to Bob Bennion and Bob Deville RE:	
	"Yesterday's meeting" (B&D0021178-	
	0021182)	
66.	Sampling of postcards sent by	
	windermerewatch.com	
67.	Sampling of postcards sent by	
07.	windermerewatch.com	
	Compliance of constants and the	
68.	Sampling of postcards sent by windermerewatch.com	

69.	Oct 2, 2012 email from Paul Drayna to Patrick Robinson RE: "SoCal UFDD" (WSC053302-053303)	
70.	Oct 25, 2012 email from Bob Deville to Geoff Wood, Paul Drayna, and Don Riley RE: "FW: Windermere Watch"	
71.	(Ex. 67) (WSC052665-052666)Oct 25, 2012 email from Bob Devilleto Robert Sunderland RE: "FW:Bennion and Deville" (B&D0033675-	
72.	0033676)Oct 29, 2012 email from Bob Devilleto Geoff Wood, Paul Drayna, and DonRiley RE: "FW: AnotherWindermerewatch" (B&D0021434)	
73.	Windermerewatch(B&D0021434)Oct 29, 2012 email from Bob Bennion to Bob Deville RE: "Marie Article" (B&D0021430-0021431)	
74.	Nov 7, 2012 email from Paul Drayna to Robert Sunderland RE: "Kruger" (B&D0021166)	
75.	Nov 8, 2012 email from Bob Deville to Geoff Wood RE: "FW: Dialogue" (B&D0021418-0021420)	
76.	Nov 13, 2012 email from Mike Teather to Geoff Wood and Michael Fanning RE: "Your many calls to Gary Kruger" (WSC016054-016056)	
77.	Nov 24, 2012 email from Bob Deville to Geoff Wood, Jill Wood, and OB Jacobi (B&D0045018)	
78.	Nov 29, 2012 email from Bob Deville to Paul Drayna RE: windermerewatch (B&D0021896-0021897)	
79.	Nov 30, 2012 email from Robert Sunderland to Paul Drayna RE: License Agreement Addendum	
	(B&D0021893-0021894)	

80.	Dec 4, 2012 email from Bob Deville	
	to Geoff Wood and Paul Drayna RE:	
	FW: Truth About Public Predator Windermere Real Estate	
	(B&D0021407-0021408) Dec 8, 2012 email from Robert	
81.	Sunderland to Paul Drayna RE:	
	License Agreement Addendum	
	(B&D0021885-0021887)	
	Dec 12, 2012 email from Bob Bennion	
82.	to Geoff Wood and Bob Deville RE:	
	"Personal Guarantee" (B&D0021397-	
	0021398)	
83.	Dec 15, 2012 email from Bob Deville	
63.	to Geoff Wood, Paul Drayna, Bob	
	Bennion, and Robert Sunderland RE:	
	Check out Truth About Public	
	Predator Windermere Real Estate	
	(B&D0021396)	
84.	Dec 17, 2012 email from Bob Deville	
04.	to Paul Drayna RE: "Finalizing the	
	paperwork" (B&D0021880-0021881)	
85.	Dec 17, 2012 email from Bob Bennion	
05.	to Paul Drayna and Patrick Robinson	
	RE: Bennion Deville Total Due	
	12_10_12.xlsx (B&D0021391-	
	0021392)	
86.	Dec 19, 2012 email from Bob Deville	
	to nickicrawford@gmail.com RE:	
	"FW: Real Estate License Addendum	
	(MS Word Version)" (B&D0033649-	
	0033651)	
87.	Agreement Modifying Windermere	Admitted per
	Real Estate Franchise License	-
	Agreements (WSC 1215-1225) (Ex.	stipulation.
	51)	
88.	Various printouts of	
	windermerewatch.com	

89.	Dec 28, 2012 email from Geoff Wood to Robert Sunderland, Paul Drayna, Bob Deville, and Bob Bennion RE: Fully Executed Real Estate License Addendum (B&D0021865)	
90.	Jan 3, 2013 email from Paul DraynaRE: "Welcome Julia Jordan, and herecome the UFDD's" (B&D0004561)	
91.	Jan 8, 2013 email from Bob Deville to Curtis Barlow RE: "W-111; Windermere" (B&D0034889- 0034890)	
92.	Jan 14, 2013 email from Paul Drayna to Bob Deville RE: "Conference Call" (B&D0022635-0022636)	
93.	Jan 24, 2013 email from Troy McFadin to collette@windermeretower.com RE: Employee handbook (B&D0055280)	
94.	Jan 24, 2013 email from Bob Deville to Paul Drayna RE: Yesterday's meeting (B&D0023159-0023162)	
95.	Feb 11, 2013 Conference Call RE: "WinderWatch Meeting" (B&D0044690)	
96.	Feb 13, 2013 email from Bob Deville to Francine Finn RE: "WRE Technology Fee Increase - Downtown SD" (B&D0044687-0044688)	
97.	Mar 7, 2013 email from Bob Deville to Geoff Wood and Paul Drayna RE: "FW: tech fee addendum" (B&D0044679-0044680)	
98.	Termination of Windermere Real Estate Franchise License Agreement (WSC 1-2)	
99.	Mar 27, 2013 email from Paul Drayna to Bob Deville and Bob Bennion RE: FW: Welcome Julia Jordan, and here	

	come the UFDD's (B&D0022572- 0022573)	
100.	Mar 29, 2013 email from Bob Deville to Troy McFadin RE: "FW: Windermere – EPLI" (B&D0047555-	
101.	0047556) Mar 29, 2013 email from Bob Bennion to Bob Deville RE: "Windermere – EPLI" (B&D0044615- 0044616)	
102.	Apr 1, 2013 email from Chuck Vargas to Scott Mitchelson and Michael Fanning RE: "What do you know about this" (WSC017392)	
103.	Apr 20, 2013 email from Bob Deville to Paul Drayna, Geoff Wood, and Robert Sunderland RE: "WRE Watch" (B&D0044612)	
104.	Apr 20, 2013 email from Bob Deville to Eric Forsberg RE: "Windermere watch - new content" (B&D0033622- 0033625)	
105.	Termination of Windermere Real Estate Franchise License Agreement (WSC 867-868)	
106.	May 17, 2013 email from Richard Johnson to Bob Deville RE: "Next Steps" (WHE0000854)	
107.	May 20, 2013 email from Richard Johnson to Bob Deville RE: Fwd: "Next Steps" (WHE0001023-1024)	
108.	May 20, 2013 email from Richard Johnson to Bob Deville RE: "Windermere Franchise" (WHE0000740)	
109.	May 22, 2013 email from Richard Johnson to Bob Deville RE: FW	

	"Windermere Franchise"	
	(WHE0000965-968)	
110.	May 22, 2013 email from Richard	
110.	Johnson to Bob Deville RE: "Meet at	
	10:30" (WHE0000730)	
111.	May 23, 2013 email from Raymond	
	Brown to Bob Deville RE: "New	
	Franchise – San Diego Homes &	
	Estates" (WHE0000940-941)	
112.	May 29, 2013 email from Paul Drayna	
	to Patrick Robinson RE: "WSSC	
	Audit"	
113.	June 12, 2013 email from Paige Tyley	
	to Bob Deville and Patrick Robinson	
	RE: "UFDD for Northern California"	
	(B&D0004012)	
114.	June 13, 2013 email from Fred	
	Schuster to Bob Deville RE: "Non-	
	solicitation document"	
	(WHE0000977) June 14, 2013 email from Patrick	
115.	Robinson to Bob Deville RE: "UFDD	
	for Southern California"	
	(B&D0004005)	
116	June 14, 2013 letter from Paul Drayna	
116.	to California Dept. of Corporations	
	RE: UFDD Registration for	
	Windermere Real Estate Services	
	Company (WSC12541-12542)	
117.	June 20, 2013 email from Fred	
11/.	Schuster to Bob Deville RE:	
	"Disclosure document"	
	(WHE0000341-345)	
118.	June 21, 2013 email from Paul Drayna	
110.	to Bob Deville and Geoff Wood RE:	
	UFDD for Southern California	
	(B&D0044566-0044568)	

119.	June 24, 2013 email from Fred Schuster to Paige Tyley RE: "UFDD for Southern California" (WHE0000908-913)	
120.	July 3, 2013 Termination of Windermere Real Estate Franchise License Agreement (WSC 1126-1129)	
121.	July 4, 2013 email from Richard Johnson to Bob Deville RE "Happy 4 th !" (WHE0000465)	
122.	July 4, 2013 email from Richard Johnson to Bob Deville RE: "Windermere Watch & Real Living" (B&D0034112-0034113)	
123.	July 5, 2013 letter from Rafael Lirag to Paul Drayna RE: Order on Southern California application filed on June 17, 2013 (WSC12551-12552)	
124.	July 5, 2013 email from Fred Schuster to Craig Bernardi RE: "Follow-up" (B&D0056124-0056125)	
125.	July 8, 2013 email from Bob Deville to Geoff Wood RE: "FW: Windermere Watch & Real Living" (B&D0033525-0033528)	
126.	July 12, 2013 letter from Fred Schuster to Bob Deville RE: "Branch approval –Carlsbad" (WSC13737)	
127.	July 12, 2013 letter from Fred Schuster to Bob Deville RE: "Branch approval - Del Mar" (WSC13736)	
128.	July 12, 2013 letter from Fred Schuster to Bob Deville RE: "Branch approval - Rancho Bernardo" (WSC13735)	
129.	July 12, 2013 email from Paul Drayna to Bob Deville RE: "FW: SoCal UFDD approved!" (B&D0015348)	

-14-

2	130.	July 12, 2013 email from Bob Deville to Patrick Robinson RE: "FW: UFDD approval" (B&D0003970-0003971)	
3 4 5	131.	July 15, 2013 email from Fred Schuster to Patrick Robinson RE "Accountingpolicies and procedures/forms" (WHE0000772-	
5		774)	
7	132.	July 16, 2013 email from Paul Drayna to Patrick Robinson and Julia	
))		Alexander RE: "So Cal License Agreement for Santaluz - to be	
)		signed" (WSC043777-043778) (WSC043761-043776)	
	133.	July 16, 2013 email from Fred	
2	155.	Schuster to Patrick Robinson RE	
3		"Santaluz License Agreement" (WHE0000541-543)	
1	134.	July 16, 2013 email from Patrick	
5		Robinson to Paul Drayna RE: "Executed Franchise agreement - N	
5		CA – Santaluz" (B&D0056050)	
7	135.	July 16, 2013 email from Patrick Robinson to Paige Tyley RE: "FW: S.	
3		CA Franchise Agreement"	
) ·		(B&D0056043-0056044)	
)	136.	July 17, 2013 email from Paige Tyley to Rich Johnson RE: "Windermere	
. .		Services Rates" (WHE0000456-460) July 17, 2013 email from Fred	
	137.	Schuster to Paige Tyley and Rich	
;		Johnson RE: "Dave Henderson"	
-	120	(B&D0056012-0056015) July 18, 2013 email from Fred	
5	138.	Schuster to Paige Tyley RE:	
5		"Windermere Services Rates" (B&D0056006-0056007)	
, - ; -	139.	http://windermerewatch.com (electronic website)	

140.	July 25, 2013 email from Bob Bennion to Rosie Rothrock and Bob Deville (B&D0034097-0034098)	
141.	July 31, 2013 email from Bob Deville to Geoff Wood and Paul Drayna RE: "FW:	
142.	VoiceMail_1375217617536.3gp" Aug 2, 2013 email from Patrick Robinson to Paige Tyley RE: "FW:	
	Fees for 2013 UFDD" (B&D0055969- 0055973)	
143.	Aug 10, 2013 email from Bob Deville to Rich Johnson RE: "Windermere Watch" (B&D0020936-0020937)	
144.	Aug 10, 2013 email from Brian Gooding to Rich Johnson RE: "Windermere Watch" (WSC018258- 018250)	
145.	018259) August 14, 2013 email from Windermere Services to Brian Gooding RE: "Reserve your 2014 Referral Directory today"	
146.	(WHE0000074-75) August 19, 2013 email from Geoff Wood to Brian Gooding RE: "Change in Ownership: Redmond, Washington" (WHE0000686-67)	
147.	August 21, 2013 email from Brian Gooding to Paige Tyley RE "FW: Santaluz Windermere Foundation" (WHE0000330-331)	
148.	August 21, 2013 email from Paige Tyley to Brian Gooding RE "FW: Santaluz Windermere Foundation" (WHE0001064-1065)	
149.	Aug 23, 2013 email from Fred Schuster to Rich Johnson RE: "Windermere Watch" (WSC018932- 018934)	

1 2 3	150.	August 24, 2013 email from Brian Gooding to Bob Deville RE "windermere watch postcards" (WHE0001021-1022)	
4 5 6	151.	Aug 24, 2013 email from Bob Deville to Brian Gooding RE: "Windermere watch postcards" (B&D0033463- 0033464)	
7 8	152.	Aug 24, 2013 email from Bob Deville to Brian Gooding RE: "FW: URGENT RE: WINDERMERE WATCH" (B&D0033461-0033462)	
9 0 1 2	153.	Aug 27, 2013 email from Paul Drayna to Robert Sunderland RE: "Windermere Watch - San Diego Home and Estates, Inc." (WSC053071-053072)	
3 4 5	154.	Aug 27, 2013 email from Bob Deville to Robert Sunderland RE: "FW: URGENT RE: WINDERMERE WATCH" (B&D0033454-0033456)	
6 7 8	155.	Aug 27, 2013 email from Fred Schuster to Robert Sunderland RE: "Windermere watch - postcard" (WSC018970)	
9 0	156.	Aug 27, 2013 email from Geoff Wood to Bob Deville RE: "Meeting" (B&D0034045)	Admitted per stipulation.
1 2 3 4	157.	August 27, 2013 email from Windermere Services to Brian Gooding RE "last change: 2014 Referral Directory reservations" (WHE0000958-959)	
5 6 7	158.	Aug 28, 2013 email from Tech Support to Rich Johnson RE: "Phone Call Issues with "Windermere Watch" (WSC018992-018994)	
28			

159.	Aug 28, 2013 email from Cheri Rice to Raymond Brown, Rich Johnson, and Fred Schuster RE: "Windermere Watch Letter" (WSC018995)	
160.	Aug 28, 2013 email from Bob Deville to Paige Tyley RE: "FW: Re:" (B&D0055907-0055908)	
161.	Aug 28, 2013 email from Bob Deville to Paige Tyley RE: "Meeting with Bob" (B&D0055905-0055906)	
162.	Aug 29, 2013 email from Raymond Brown to Brian Gooding RE: "Windermere Watch Letter" (WSC019074-019075)	
163.	August 30, 2013 email from Bob Deville to Brian Gooding RE FW: "Windermere Homes & Estates Events" (WHE0000731-734)	
164.	September 3, 2013 email from Paige Tyley to Fred Schuster RE "Meeting with Bob" (WHE0000026-27)	
165.	September 3, 2013 email from Fred Schuster to Paige Tyley RE "Meeting with Bob" (WHE0000198-199)	
166.	Sep 4, 2013 email from Bob Deville to Bob Bennion RE: "FW: Foundation, Windermere Watch" (B&D0033427- 0033428)	
167.	Sep 11, 2013 email from Windermere Education to Briand Gooding RE "You Get To Choose" (WHE0000167-169)	
168.	Sep 17, 2013 email from Fred Schuster to Brian Gooding and Rich Johnson RE: "Notes from meeting with Windermere" (WSC019276)	

1 2 3 4 5 6 7	169. 170.	Sep 23, 2013 email from Windermere Education to Brian Gooding and Rich Johnson RE: "The Technology Summit Information You've Been Waiting For" (WHE0000668- WHE0000671) Sep 24, 2013 email from Fred Schuster to Geoff Wood RE: "Windermere Watch - draft letter"	
7 8 9 10	171.	(WSC019444) Sept 30, 2013 email from Geoff Wood to Shelley Rossi and Noelle Bortfeld RE: "Windermere Watch - draft letter (WSC060194-WSC060195)	
11 12	172.	Oct 1, 2013 email from York Baur to Bob Deville RE: "great meeting you" (B&D0022896)	
13 14 15	173.	Oct 2, 2013 email from Bob Bennion to Robert Sunderland and Bob Deville RE: "possible Prop Mgmt. company names" (B&D0049741)	
16 17	174.	Oct 3, 2013 email from Shelley Rossi to Rich Johnson RE: "Windermere Watch Letter" (WHE0000161-163))	
18 19 20	175.	Oct 3, 2013 email from Paul Drayna to Robert Sunderland RE: "FW: Windermere Watch Letter" (B&D0022464)	
21 22 23 24	176.	Oct 3, 2013 email from Fred Schuster to Shelley Rossi, Rich Johnson, Brian Gooding, Bob Deville, and Bob Bennion RE: "Windermere Watch Letter" (WHE0000052-54)	
25	177.	Oct 8, 2013 email from York Baur to Eric Forsberg RE: "Windermere Watch" (WSC019492)	
27 28			

178.	Oct 17, 2013 email from Greg Sundberg to Eric Forsberg RE: "Seattle Reputation Management"	
	(WSC019601)	
179.	Oct 18, 2013 email from Windermere Education to Brian Gooding RE:	
	"Time is Running Out to Register for	
	the Technology Summit" (WHE0000618-22)	
180.	Oct 29, 2013 email from Patrick Robinson to Gina Kim RE: "Rich	
	Johnson"	
181.	Oct 30, 2013 email from Windermere Education to Brian Gooding RE:	
	"Ninja Installation – Upcoming Dates & Locations" (WHE0000843-845)	
182.	Nov 21, 2013 email from Windermere Education to Brian Gooding RE:	
	"Ninja Installation – Benefiting Your Business Plan" (WHE0000846-848)	
183.	Dec 4, 2013 email from Windermere Education to Brian Gooding RE:	
	"AnnouncingNew Options" (WHE0000118-119)	
184.	Dec 23, 2013 email from Fred Schuster to Bob Deville RE:	
	"Windermere Watch" (WHE0000348)	
185.	Dec 23, 2013 email from Fred Schuster to Bob Deville RE:	
	"Windermere Watch" (B&D0033918- 0033919)	
186.	Jan 2, 2014 email from Brian Gooding to Fred Schuster and Rich Johnson	
	RE: "Windermere watch" (WSC020397)	
187.	Jan 6, 2014 email from Windermere Education to Brian Gooding RE:	
	"Ninja Installation – Benefiting Your	

1	188.	Jan 10, 2014 letter from Bob Bennion and Bob Deville to Geoff Wood, Jill Wood, and OB Jacobi (Ex. 52) [D.E.	Admitted per stipulation.
3 4 5	189.	31-2, pages 137-139]Jan 15, 2014 email from Fred Schusterto Patrick Robinson RE: "LeadProperty Inquiry on Windermere.com"	
5 7 8	190.	(WHE0000505-507) Jan 16, 2014 email from Geoff Wood to Bob Deville and OB Jacobi RE: "Advertising in the Puget Sound Business Journal" (Ex. 53) [D.E. 31-2,	Admitted per stipulation.
)) 	191.	Dusiness Journal (Ex. 55) [D.E. 51-2,pages 15-16]Jan 16, 2014 email from Fred Schusterto OB Jacobi RE: "Grand Opening	
2		Party – Launch event" (WHE0000108-109)	
3 4 5	192.	Jan 20, 2014 email from Mark Oster to Mark Oster RE: "Windermere Agent Count & E-Mail Memo 1-14" (WHE0000942-944)	
5 7	193.	Jan 20, 2014 email from Cheri Rice to Paige Tyley RE: "Deletion from Del Mar Roster" (B&D0055733-0055734)	
;))	194.	Jan 22, 2014 email from Fred Schuster to Bob Deville RE: "Grand Opening party – Launch event" (WHE0000525- 528)	
	195.	Jan 25, 2014 email from Fred Schuster to Rich Johnson and Brian Gooding RE: "FW: Windermere Watch - letter to Geoff Wood" (WSC024594- 024595)	
	196.	Jan 27, 2014 email from Fred Schuster to Geoff Wood and OB Jacobi RE: "Windermere Watch" (B&D0047073)	
, ;	197.	Jan 27, 2014 email from Paul Drayna to Tim Pestotnik RE: "Defamation lawyer" (WSC053100)	

198.	Jan 27, 2014 email from OB Jacobi to Brian Gooding RE: "Windermere Commercial Website & Marketing	
	Update" (WHE0000359-362)	
199.	Jan 31, 2014 email from Rich Johnson	
	Grand Opening" (WHE0000480)	
200.	Jan 31, 2014 email from Fred Schuster	
201.	Feb 3, 2014 email from Bob Deville to	
	-	
202.	Feb 4, 2014 letter from Bob Bennion	
	· · · · · · · · · · · · · · · · · · ·	
203.	Feb 5, 2014 email from Paul Drayna	
	5	
204.	Feb 7, 2014 email from Paul Drayna	
	``´´	
205.	r -	
	"Ninja Installation – New Dates and	
206.		
	Matter." (WSC053124)	
207.	Feb 11, 2014 email from Paul Drayna	
	043313)	
	199. 200. 201. 202. 203. 204. 205. 206.	196.Brian Gooding RE: "Windermere Commercial Website & Marketing Update" (WHE0000359-362)199.Jan 31, 2014 email from Rich Johnson to Bob Deville RE: "Rancho Bernardo Grand Opening" (WHE0000480)200.Jan 31, 2014 email from Fred Schuster to Rich Johnson and Brian Gooding RE: "Rancho Bernardo Grand

1	208.	Feb 15, 2014 email from Bob Deville	
2		to Geoff Wood and Robert Sunderland	
3		RE: "FW: Local outfit had bad mojo (PS)" (B&D0050311-0050312)	
	209.	Feb 17, 2014 email from Fred	
4	209.	Schuster to Paige Tyley RE:	
5		"Conference call with Bob	
6		(WHE0000674)	
7	210.	Feb 18, 2014 email from Fred Schuster to Bob Deville RE: "Meeting	
8		tomorrow" (WHE0000173)	
		Feb 19, 2014 email from Brian	
9	211.	Gooding to Alana Hardy RE: "Hi	
10		Alana" (WHE0000591-592)	
11	212.	Feb 20, 2014 email from Bob Bennion	A dmittad par
12	212.	and Bob Deville to Geoff Wood, Jill	Admitted per
13		Wood, and OB Jacobi (WSC 1944)	stipulation.
14		(Ex. 54)	
	213.	Feb 28, 2014 email from Windermere Solutions to Brian Gooding RE: "New	
15		Sphere Marketing Solutions – Coming	
16		Spring 2014" (WHE0000262-264)	
17	214.	March 1, 2014 email from Geoff	
18		Wood to Fred Schuster RE:	
19		"Windermere Watch - postcards"	
20	215.	March 7, 2014 email from	
		Windermere Solutions to Brian Gooding RE: "Why You Need A	
21		Database: Sphere Marketing &	
22		Management Email 2 of 6"	
23		(WHE0000871-872)	
24	216.	March 12, 2014 email from Brian	
25		Gooding to Bob Deville RE: "Marketing our 12 million dollar	
		property" (WHE0000998)	
26	217.	March 14, 2014 email from	
27	<u></u>	Windermere Solutions to Brian	
28		Gooding RE: "What Sphere Based	
		· ·	

	x x 1 , ¹ 11 1 , 0	
	Marketing is all about" (WHE0000223-224)	
218.	March 20, 2014 email from Brian Gooding to Bob Deville RE: "SoCal agents" (WHE0000024)	
219.	March 21, 2014 email from Windermere Solutions to Brian Gooding RE: "Meet & track your annual GCI goal" (WHE0000890-891)	
220.	March 21, 2014 email from Brian Gooding to Bob Deville RE: "Socal Agents" (WHE0000057)	
221.	March 21, 2014 email from Bob Deville to Brian Gooding RE: "Socal Agents" (WHE0000763-764)	
222.	March 21, 2014 letter from Robert Sunderland to Paul Drayna (WSC 1824-1829) (Ex. 56)	Admitted per stipulation.
223.	March 24, 2014 email from Brian Gooding to Bob Deville RE: "SoCal and Homes and Estates" (WHE0000116)	
224.	March 27, 2014 email from Windermere Education to Brian Gooding RE: "Ninja Training for staff and Assistants" (WHE0000164-166)	
225.	March 27, 2014 email from Windermere Solutions to Brian Gooding RE: "Broker in a Box's Sales Flow Process" (WHE0001000-1001)	
226.	March 28, 2014 email from Bob Deville to Paige Tyley RE: "FW: THANK YOU" (B&D0055687)	
227.	Apr 1, 2014 email from Brian Gooding to Bob Deville RE: "Collaboration" (WHE0000678-679)	

228	 2014 Franchise Disclosure Document Northern California 	
229	Apr 8, 2014 email from OB Jacobi to Brian Gooding RE: "New WORC & Broker in a Box (Maxi Works) Roll Out" (WHE0000274-276)	
230). Apr 9, 2014 email from Fred Schuster to Bob Deville RE: "Collaboration" (WHE0000129-131)	
23	Apr 10, 2014 email from MikeTeather to Robert Sunderland RE:"B&D" (WSC025937-025939)	
232	2. Apr 11, 2014 email from Fred Schuster to Bob Deville RE: "Carlsbad Request by Windermere Homes & Estates" (WHE0000067)	
233	 Apr 12, 2014 email from Fred Schuster to Bob Deville RE: "Carlsbad Request by Windermere Homes & Estates" (WHE0000874- 875) 	Admitted per stipulation.
234	4.Apr 14, 2014 email from Windermere Education to Brian Gooding RE: "Seattle and Portland, We're Coming To You!" (WHE0000038-40)	
23:	5. Apr 21, 2014 email from Eric Forsberg to Robert Sunderland, Bob Deville, and Bob Bennion RE: "Mike Teather, Sr. Vice President, Client Services – Privileged Attorney-Client Communication" (B&D0069837)	
230	5. Apr 28, 2014 letter from Rafael Lirag to Paul Drayna RE: Order on Northern California application filed April 7, 2014 (WSC13017)	
23	Apr 20 2014 amail from OD Jacobi to	

	May 1 2014 amail from Miles Toother	
238.	May 1, 2014 email from Mike Teather to Robert Sunderland RE: "B & D" (WSC026033-026034)	
239.	May 1, 2014 email from Patrick Robinson to <u>selinab@windermere.com</u> RE: "Dec – Mar Fees – Addl – CV & SoCal"	
240.	May 16, 2014 email from Mark Oster to Mark Oster RE: "Agent Count Sources" (WHE0000979-980)	
241.	May 20, 2014 email from Cheri Rice to Paige Tyley RE: "Agents to add to SoCal Site" (B&D0055642-0055647)	
242.	May 20, 2014 email from Robert Sunderland to Mike Teather RE: "B&D" (WSC026209-026214)	
243.	June 3, 2014 email from Paul Drayna to Robert Sunderland RE: "Amendment to promissory note" (WSC 1820-1823) (Ex. 57)	
244.	May 16, 2014 email from OB Jacobi to Brian Gooding RE: "Moxi Works Updates & Improvements" (WHE0000373-375)	
245.	June 9, 2014 email from Fred Schuster to York Baur RE: "Moxi Works" (WHE0000219-222)	
246.	June 10, 2014 email from Fred Schuster to OB Jacobi RE: "Moxi Works" (WHE0000100-103)	
247.	June 10, 2014 email from Paul Drayna to Robert Sunderland RE: "Fw: Amendment to promissory note" (WSC 1674-1680)	
248.	June 10, 2014 email from OB Jacobi to Fred Schuster RE: "Moxi works"	

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1	249.	June 11, 2014 email from Paul Drayna to Paul Drayna RE:	
2		"lessthan6percent.com"	
3		(WHE0000546-547)	
4	250.	June 12, 2014 email from Windermere Education to Brian Gooding RE:	
5		"Have You Been Putting it Off?" (WHE0000920-923)	
6	251	June 24, 2014 email from Robert	
7	251.	Sunderland to Mike Teather RE:	
8		"Bobs payments: status and due dates" (WSC 1688) (Ex. 63)	
9	252.	July 10, 2014 email from Paul Drayna	
10 11		to Bob Deville RE: "New branch location" (B&D0014191-0014192)	
2	253.	July 11, 2014 Addendum to	
13		Windermere Real Estate License Agreement Permission for Addition of	
14		Branch Office (WSC13712-13714)	
15	254.	July 15, 2014 email from Paul Drayna to Fred Schuster RE: "New branch	
6		location" (B&D0011319)	
17	255.	July 18, 2014 email from Mike	
18		Teather to Robert Sunderland RE: "Mtg next week" (B&D0014159)	
19 No	256.	July 22, 2014 email from Fred	
$\begin{array}{c c} 20 \\ 21 \\ \end{array}$		Schuster to Mike Teather RE: "Meeting next week"	
22	257.	July 23, 2014 email from Fred	Admitted per
23		Schuster to Mike Teather RE: "Follow-up info" (WSC026703)	stipulation.
24	258.	July 23, 2014 email from Fred	
25		Schuster to Mike Teather RE: "Updated Socal numbers"	
26 27 28	259.	July 24, 2014 email from Fred Schuster to Mike Teather RE: "Follow up" (WSC026706-026707)	

260.	July 24, 2014 email from Fred Schuster to Paul Drayna RE: "2013 Financial reporting" (WSC026708)	
261.	July 25, 2014 email from Fred Schuster to Paul Drayna RE: "Executed Branch Addendum: Rancho Bernardo – The Plaza" (WHE0000706-709)	
262.	Luly 20, 2014 amoil from Doul Drowno	
263.	Luly 20, 2014 amoil from Iulia	
264.	Aug 1, 2014 email from Joe Wogoman to Fred Schuster RE: "Jennifer Olayvar" (WHE0000800- 801)	
265.	Aug 1, 2014 email from OB Jacobi to Brian Gooding RE: "Windermere Technology Update" (WHE0000289- 291)	
266.	Aug 4, 2014 email from Patrick Robinson to Paul Drayna RE: "consent letter - for Audit"	
267.	Aug 11, 2014 email from Windermere Education to Brian Gooding RE: "Have You Been putting it off?" (WHE0000877-880)	
268.	Aug 11, 2014 email from CareyGuthrie to Bob Deville RE:"Windermere Watch" (B&D0042687)	
269.	Aug 11, 2014 email from Patrick Robinson to Paul Drayna RE: "[SPAM] Re: consent letter - for Audit" (WSC039814-039815)	

1 [2 [270.	Aug 11, 2014 email from Robert Sunderland to Mike Teather RE: "Urgent" (WSC026842-026844)	
3 - 4 5	271.	Aug 12, 2014 email from Bob Deville to Robert Sunderland RE: "Windermere Watch" (B&D0034741- 0034743)	
5 ¯ 7	272.	Aug 12, 2014 email from Mike Teather to Fred Schuster RE: "Checking in"	
3 - 9 0	273.	Aug 20, 2014 email from Robert Sunderland to Paul Drayna RE: "Bobs payment status - updated" (WSC039892-039893)	
1 - 2 3	274.	Aug 20, 2014 email from RobertSunderland to Mike Teather RE:"Bennion & Deville" (WSC027449-27451)	
4 5	275.	Sep 5, 2014 email from Fred Schuster to Geoff Wood RE: "Social Update" (WHE0000771)	
5 - 7 8 -	276.	Sep 9, 2014 email from OB Jacobi to Fred Schuster RE: "Socal Update"	Admitted per stipulation.
	277.	Sep 23, 2014 email from Paul Drayna to Robert Sunderland RE: "FW: Updated Financials" (B&D0033287- 0033291)	Admitted per stipulation.
$\begin{array}{c}1\\2\end{array}$	278.	Sep 23, 2014 Item 23: Receipts signed by John Johnson (B&D0064625)	
3	279.	Sep 25, 2014 email from Fred Schuster to Mike Teather RE: "Any update?"	
5	280.	Sep 26, 2014 email from Mike Teather to Bob Deville RE: "San Diego owners" (B&D0050182)	

281.	Sep 26, 2014 email from Mike Teather to Bob Deville RE: "RE:" (B&D0050180)	
282.	Sep 29, 2014 email from Fred Schuster to Bob Deville RE: "meeting" (WHE0000137-138)	
283.	Sep 29, 2014 email from Mike Teather to Fred Schuster RE: "Meeting"	
284.	Sep 30, 2014 email from Paul Drayna to Fred Schuster RE: "Updated financials, etc."	
285.	Oct 2, 2014 12:30 p.m. Notes from Meeting (B&D0069839-0069840)	
286.	Outline for the Services Owners faxes from Kirk Gregor (B&D0051134)	
287.	Oct 3, 2014 Amendment to Promissory Note (WSC 348) (Ex. 58)	Admitted p stipulation.
288.	Oct 3, 2014 email from Bob Deville to Mike Teather RE: "Mtg" (B&D0003418-0003419) (Ex. 62)	Admitted p stipulation.
289.	Oct 3, 2014 email from Bob Bennion to Bob Deville RE: "Fwd: Mtg" (B&D0053406-0053408)	
290.	Oct 3, 2014 email from Mike Teather to Bob Bennion and Bob Deville RE: "Yesterday's meeting" (B&D0038285-0038287)	
291.	Oct 6, 2014 email from Brian Gooding to Mike Teather RE: "Meeting Notes" (B&D0047245-0047246)	
292.	Oct 7, 2014 email from Fred Schuster to Mike Teather RE: "FW: Follow-up info" (WSC062158-062171)	Admitted p stipulation.

293.	Oct 7, 2014 email from Fred Schuster to Patrick Robinson RE: "September 2014 - Franchise Report" (WSC062332-062357)	
294.	Oct 7, 2014 email from Mike Teather to Fred Schuster RE: "Follow-up info"	
295.	Oct 14, 2014 Item 23: Receipts signed by Maria Gutierrez (B&D0064630)	
296.	Oct 14, 2014 email from Eric Forsberg to Paige Tyley RE: "FW: Issues with Windermere.com" (B&D0054949- 0054952)	
297.	Oct 14, 2014 email from Mike Teather to Bob Deville RE: "Forsberg" (B&D0008388)	
298.	Oct 15, 2014 email from Bob Deville to R King RE: "SoCal Windermere Owners meetings" (WHE0000117)	
299.	Oct 15, 2014 email from Mike Teather to Bob Deville RE: "SoCal Windermere Owners meetings" (B&D0038263-0038264)	
300.	Oct 28, 2014 email from Bob Deville to Paul Drayna RE: "SoCal UFDD" (B&D0003725)	
301.	Oct 29, 2014 email from Bob Deville to Rich Johnson (WHE0000372)	
302.	Oct 29, 2014 email from Mike Teather to Bob Deville RE: "FW: CDAR Sweep" (B&D0038241-0038243)	
303.	Oct 29, 2014 email from Bob Deville to Robert Sunderland and Paige Tyley RE: "Fwd: Re:" (B&D0055557- 0055558)	
304.	Oct 29, 2014 email from Fred Schuster to Rich Johnson RE: "Fwd: Re:" (WHE0000076-77)	

305.	Oct 29, 2014 email from Brian Gooding to Bob Deville RE: (WHE0000366)	
306.	Oct 30, 2014 email from Bob Deville to Mike Teather RE: "Opportunity and Change" (B&D0038568-0038570)	
307.	Oct 31, 2013 email from Bob Deville to Robert Sunderland, Patrick Robinson and Bob Bennion RE: "FW: UFDD" (B&D0003959)	
308.	Oct 31, 2014 email from Bob Deville to Mike Teather RE: "UFDD" (B&D0038565-0038566)	Admitted per stipulation.
309.	Oct 31, 2014 email from Bob Deville to Mike Teather RE: "FW: Follow-up meeting" (B&D0038563-0038564)	Admitted per stipulation.
310.	Oct 31, 2013 email from Bob Deville to Mike Teather (B&D0003591)	
311.	Oct 31, 2014 email from Bob Deville to brent@windermeretower.com, collette@windermeretower.com, Richard King, Brian Gooding, Rich Johnson, Robert Sunderland, Mike Teather, and Kirk Gregor RE: "Windermere SoCal Owners Meeting Nov. 14" (B&D0003588)	
312.	Oct 31, 2014 email from Bob Deville to Brian Gooding RE: "Windermere SoCal Owners meeting Nov. 14" (WHE0000841-842)	
313.	Oct 31, 2014 email from Bob Deville to Mike Teather RE: "Windermere SoCal Owners Meeting Nov. 14" (B&D0038546-0038548)	
314.	Oct 31, 2014 email from Bob Deville to Mike Teather RE: "Follow-up meeting" (B&D0038540-0038541)	

	Nov 1 2014 amail from Ered Schuster	
315.	Nov 1, 2014 email from Fred Schuster to Bob Deville RE: "Follow-up meeting"	
316.	Oct 31, 2014 letter from Paul Drayna to California Dept. of Corporations RE: "UFDD Registration for Windermere Real Estate Services	
	Company File No 995-3598" and accompanying application (WSC13175-13186)	
317.	Nov 5, 2014 email from Fred Schuster to Bob Deville RE: "New branch's office request - Fallbrook" (WHE0000767-768)	
318.	Nov 5, 2014 email from Fred Schuster to Bob Deville RE: "New branch office request - Fallbrook"	
319.	Nov 5, 2014 email from Mike Teather to Bob Deville RE: "New branch office request - Fallbrook" (B&D0038215-0038216)	
320.	Nov 7, 2014 email from Fred Schuster to Mike Teather RE: "Conference call today" (WHE0000646)	
321.	Nov 7, 2014 email from Bob Deville to Mike Teather RE: "Conference call today" (B&D0038510-0038511)	
322.	Nov 7, 2014 email from Fred Schuster to Patrick Robinson RE: "Franchise report - October 2014" (WSC062119- 062144)	
323.	Nov 7, 2014 email from Bob Deville to Paige Tyley RE: "Fallbrook office" (B&D0055547-0055548)	
324.	Nov 7, 2014 comment letter from Dorothy Eshelman to Paul Drayna RE: "Issuer: Windermere Real Estate Services Company (Southern CA)"	

		(WSC13169-13172)	
		(WSC15105 15172)	
	325.	Nov 9, 2014 email from Fred Schuster	Admitted per
·		to Mike Teather RE: "Windermere Socal advertisements" (WHE0000097)	stipulation.
		Nov 9, 2014 email from Mike Teather	-
	326.	to Fred Schuster RE: "Windermere	
		Socal advertisements" (WSC029375-	
		029376)	
	327.	Nov 9, 2014 email from Paige Tyley	
		to Brian Gooding RE: "Windermere Socal owners meeting Nov. 14"	
		(WHE0000231-232)	
	328.	Nov 9, 2014 email from Brian	
	<i>2</i> 2 0.	Gooding to Paige Tyley RE:	
		"Windermere Socal owners meeting	
	220	Nov. 14" (WHE0000625-627) Nov 9, 2014 email from Brian	
	329.	Gooding to Mike Teather RE:	
		"Windermere Socal owners meeting	
		Nov. 14" (WHE0000183-186)	
	330.	Nov 11, 2014 email from Bob Bennion to Mike Teather and Bob	
		Deville RE: Windermere Real Estate	
		Southern California poised for	
		continued growth" (B&D0038495)	
	331.	Nov 11, 2014 email from Paige Tyler	
		to Brian Gooding RE: "Windermere Socal owners meeting Nov. 14"	
		(WHE0000398-399)	
	332.	Nov 11, 2014 email from Mike	
	552.	Teather to Bob Deville RE:	
		"Windermere Homes & Estates	
		FALLBROOK address" (B&D0038203)	
		(D&D)(050205)	

	333.	Nov 11, 2014 email from Mike	
		Teather to Paige Tyley RE:	
		"Windermere Homes & Estates	
		FALLBROOK address"	
∐ŀ		(B&D0038201-0038202)	
	334.	Nov 17, 2014 email from Fred	
		Schuster to Mike Teather RE: "B.	
		Deville-Branch location request – La	
		Jolla - 111714" (WHE0000033-34)	
	335.	Nov 17, 2014 email from Mike	
		Teather to Fred Schuster RE: "New	
		branch office request - La Jolla"	
		(WHE0000238-239)	
	336.	Nov 17, 2014 email from Fred	
		Schuster to Mike Teather RE: "New	
		branch office request - La Jolla"	
		(WSC029536-029537)	
	337.	Nov 17, 2014 email from Mike	
		Teather to Bob Deville RE: "New	
		branch office request - La Jolla"	
		(B&D0038195-0038196)	
	338.	Nov 21, 2014 email from Mike	
		Teather to Fred Schuster RE: "Follow	
		up"	
	339.	Nov 24, 2014 email from Fred	
		Schuster to Mike Teather RE:	
		"CONFIDENTIAL - Financial	
		Statements" (WSC062102-062115)	
	340.	Nov 25, 2014 email from Kirk Gregor	
		to Bob Deville RE: "message from	
		Fred Schuster" (B&D0055529-	
		0055530)	
	341.	Nov 25, 2014 email from Mike	
	0111	Teather to Fred Schuster RE: "mtg"	
	2.40	Nov 25, 2014 email from Kirk Gregor	
	342.	to Fred Schuster RE: "Your voice mail	
		to Bob" (WSC062358-062360)	
	2.42	Nov 26, 2014 email from Fred	
	343.	Schuster to Mike Teather RE: "Next	

	week"		
344.	Nov 29, 2014 email from Bob Deville		
	(B&D0038470)		
345.			
	to Bob" (WHE0000430-436)		
346.	Dec 1, 2014 email from Fred Schuster		
	C C		
217			
347.	to Rich Johnson, Brian Gooding, and		
	(WSC062181-062185)		
348.	Dec 2, 2014 Addendum to		
	Branch Office (B&D0000505-		
	0000507)		
349.			
	Destination Living Program"		
350.			
	addendum - Fallbrook"		
2 5 1			
351.	to Fred Schuster RE: "Franchise fee		
	addendum - Fallbrook"		
352.	Dec 8, 2014 email from Fred Schuster		
	Fees" (WHE0000011)		
	346. 347. 348. 348. 349. 350. 351.	 to WRE / Coast Brokers RE: "[brokers_coast] FW: windermeresocal update" (B&D0038470) 345. Dec 1, 2014 email from Fred Schuster to Kirk Gregor RE: "Your voicemail to Bob" (WHE0000430-436) 346. Dec 1, 2014 email from Fred Schuster to Kirk Gregor RE: "Your voice mail to Bob" (WSC062325-062331) 347. Dec 1, 2014 email from Bob Deville to Rich Johnson, Brian Gooding, and Mike Teather RE: "FW: Scan from Windermere RM Main Admin" (WSC062181-062185) 348. Dec 2, 2014 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (B&D0000505- 0000507) 349. Dec 4, 2014 email from Windermere Services to Brian Gooding RE: "New Destination Living Program" (WHE0000204-205) 350. Dec 5, 2014 email from Fred Schuster to Paul Drayna RE: "Franchise Fee addendum - Fallbrook" (WHE0000593-596) 351. Dec 8, 2014 email from Fred Schuster to Fred Schuster RE: "Franchise fee addendum - Fallbrook" 352. Dec 8, 2014 email from Fred Schuster to Christine Wood RE: "Foundation 	J.T.to WRE / Coast Brokers RE: "[brokers_coast] FW: windermeresocal update" (B&D0038470)345.Dec 1, 2014 email from Fred Schuster to Kirk Gregor RE: "Your voicemail to Bob" (WHE0000430-436)346.Dec 1, 2014 email from Fred Schuster to Kirk Gregor RE: "Your voice mail to Bob" (WSC062325-062331)347.Dec 1, 2014 email from Bob Deville to Rich Johnson, Brian Gooding, and Mike Teather RE: "FW: Scan from Windermere RM Main Admin" (WSC062181-062185)348.Dec 2, 2014 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (B&D0000505- 0000507)349.Dec 4, 2014 email from Windermere Services to Brian Gooding RE: "New Destination Living Program" (WHE0000204-205)350.Dec 5, 2014 email from Fred Schuster to Paul Drayna RE: "Franchise Fee addendum - Fallbrook" (WHE0000593-596)351.Dec 5, 2014 email from Paul Drayna to Fred Schuster RE: "Franchise fee addendum - Fallbrook"352.Dec 8, 2014 email from Fred Schuster to Christine Wood RE: "Foundation

	353.	Dec 8, 2014 email from Fred Schuster to Patrick Robinson RE: "November Franchise Report" (WSC062275-	
3 - -	354.	062277) Dec 8, 2014 email from Windermere Services to Brian Gooding RE:	
; ;		"Happy Holidays From the Windermere Foundation" (WHE0000950-951)	
7 3)	355.	Dec 9, 2014 Addendum to Windermere Real Estate License Agreement Permission for Relocation of Office (WSC 756-757)	
	356.	Dec 19, 2014 email from Bob Deville to Paige Tyley RE: "Fwd: Homes and Estates" (B&D0055489-0055492)	
	357.	Dec 19, 2014 email from Cheri Rice to Paige Tyley RE: "Job description requested" (B&D0055485-0055486)	
	358.	Dec 24, 2014 Item 23: Receipts signed by Tim Gayda (WSC13583)	
,	359.	Jan 5, 2015 email from Kirk Gregor to Fred Schuster RE: "Your voice mail to Bob" (WHE0000012-16)	
	360.	Jan 5, 2015 email from Kirk Gregor to Fred Schuster RE: "Your voice mail to Bob" (WHE0000603-609)	
	361.	Jan 12, 2015 email from Shelley Rossi to Heather Mendoza, Windermere Services Receptionist, and Michael Fanning RE: "Joining Windermere" (WSC032778-032779)	
	362.	Jan 23, 2015 email from Paige Tyley to Bob Deville RE: "Upcoming Windermere Symposium and Owners Retreat" (WHE0000380-382)	
7 3	363.	Jan 26, 2015 email from Bob Deville to Geoff Wood, Jill Wood; OB Jacobi;	Admitted pe

	Mike Teather RE: "Bob Bennion" (WSC060305-WSC060308)	stipulation.
;	54. Jan 27, 2015 email from Mike Teather to Bob Deville and Bob Bennion RE: "Response" (WSC033230)	Admitted per stipulation.
30	55. Jan 28, 2015 email from Fred Schuster to Mike Teather RE: "Newspaper article - Socal" (WHE00001034-1035)	
30	56. Jan 28, 2015 email from Brian Gooding to Fred Schuster RE: "Newspaper article - Socal" (WHE0000265)	
	57. Jan 28, 2015 letter from Paul Drayna to Bob Deville RE: "Notice of Termination" (B&D0000625)	Admitted pe stipulation.
30	58. Feb 2, 2015 letter from Gerard Davey to Paul Drayna RE: "Windermere Services Southern California, Inc. – Area Representation Agreement, dated May 1, 2004" (WSC1931-1932)	Admitted pe stipulation.
	59. Feb 11, 2015 email from Brent Lee to Paige Tyley RE: "New Agent Orientation Packages" (B&D0054888- 0054889)	
37	70. Feb 26, 2015 letter from Charles Sirianni to Gerard Davey RE: "Windermere Real Estate Services Company and Windermere Services Southern California, Inc. (WSC 1929- 1930)	Admitted pe stipulation.
37	71. Mar 10, 2015 email from Fred Schuster to Rob Corcoran and Brian Gooding RE: "Influence Partner Agreement" (WSC060839- WSC060849)	
37	72. Mar 10, 2015 email from Fred Schuster to Paul Drayna RE: "2014 Financial reporting" (WSC060602- WSC060605)	

373.	Mar 11, 2015 email from Patrick Robinson to Paige Tyley RE: "New franchise report - March"		
374	(B&D0055437-0055439) Mar 11, 2015 email from Fred		
574.	Schuster to Patrick Robinson RE: "Franchise report - February 2015"		
	(WSC060645-WSC060703)		
375.	Schuster to Mike Teather RE: "FW:		
376.	Mar 23, 2015 Addendum to		
	Agreement Permission for Addition of Branch Office (WSC13706-13708)		
377.	Mar 25, 2015 email from Kirk Gregor to Bob Deville RE: "Socal agent		
	0000481)		
378.	March 26, 2015 email from Brian Gooding to Mike Teather, Fred		
	Re: Socal agent reached out to me"		
379.	Mar 27, 2015 letter from Gerard Davey to Paul Drayna RE:		Admitted per stipulation.
	Estate Franchise License Agreement,		supulation.
	as such Franchise License Agreement may have been amended and all other		
	related agreements, between		
	Company and Bennion & Deville Fine		
	Homes SoCal, Inc." [D.E. 16-13, pages 2-4]		
380.	Mar 27, 2015 letter from Gerard		Admitted per
	"Termination of Windermere Real		stipulation.
	374. 375. 376. 377. 378. 379.	575.Robinson to Paige Tyley RE: "New franchise report - March" (B&D0055437-0055439)374.Mar 11, 2015 email from Fred Schuster to Patrick Robinson RE: "Franchise report - February 2015" (WSC060645-WSC060703)375.March 12, 2015 email from Fred Schuster to Mike Teather RE: "FW: Industry Announcement Scan"376.Mar 23, 2015 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (WSC13706-13708)377.Mar 25, 2015 email from Kirk Gregor to Bob Deville RE: "Socal agent reached out to me" (B&D0000480- 0000481)378.March 26, 2015 email from Brian Gooding to Mike Teather, Fred Schuster, and Rich Johnson RE: "Fwd: Re: Socal agent reached out to me"379.Mar 27, 2015 letter from Gerard Davey to Paul Drayna RE: "Termination of Windermere Real Estate Franchise License Agreement may have been amended, and all other related agreements, between Windermere Real Estate Services Company and Bennion & Deville Fine Homes SoCal, Inc." [D.E. 16-13, pages 2-4]380.Mar 27, 2015 letter from Gerard Davey to Paul Drayna RE:	375.Robinson to Paige Tyley RE: "New franchise report - March" (B&D0055437-0055439)374.Mar 11, 2015 email from Fred Schuster to Patrick Robinson RE: "Franchise report - February 2015" (WSC060645-WSC060703)375.March 12, 2015 email from Fred Schuster to Mike Teather RE: "FW: Industry Announcement Scan"376.Mar 23, 2015 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (WSC13706-13708)377.Mar 25, 2015 email from Kirk Gregor to Bob Deville RE: "Socal agent reached out to me" (B&D0000480- 0000481)378.March 26, 2015 email from Brian Gooding to Mike Teather, Fred Schuster, and Rich Johnson RE: "Fwd: Re: Socal agent reached out to me"379.Mar 27, 2015 letter from Gerard Davey to Paul Drayna RE: "Termination of Windermere Real Estate Franchise License Agreement, dated March 29, 2011 (San Diego and Orange Counties, California offices), as such Franchise License Agreement may have been amended, and all other related agreements, between Windermere Real Estate Services Company and Bennion & Deville Fine Homes SoCal, Inc." [D.E. 16-13, pages 2-4]380.Mar 27, 2015 letter from Gerard Davey to Paul Drayna RE:

1		Estate License Agreement, dated	
2		August 1, 2001 (Coachella Valley,	
		California offices), as such License	
3		Agreement may have been amended, and all other related agreements,	
4		between Windermere Real Estate	
5		Services Company and Bennion &	
6		Deville Fine Homes, Inc. (WSC 1728-	
7	• • • •	1730) April 10, 2015 email from Fred	
8	381.	Schuster to Mike Teather RE: "Couple	
9		of things"	
10	382.	2015 Franchise Disclosure Document	
11	383.	April 22, 2015 letter from Bob	
		Bennion and Bob Deville to John	
12		Jacobi RE: "Confidentiality Agreement" (WSC 1993-1995)	
13	384.	April 22, 2015 letter from Bob	
14	304.	Bennion and Bob Deville to John	
15		Jacobi RE: "Confidentiality	
16		Agreement" (WSC 1987-1989)	
17	385.	May 4, 2015 comment letter from Dorothy Eshelmen to Paul Drayna RE:	
18		comments on application	
	386.	May 6, 2015 email from Bob Deville	
19		to Richard King RE: "Letter follow	
20		up" (B&D0033226-0033227) May 11, 2015 email from Fred	
21	387.	Schuster to Patrick Robinson RE:	
22		"Office address change"	
23	388.	May 11, 2015 email from Bob Deville	
24		to Paul Drayna RE: "Office address	
25		change" (WSC040728-040729)	
	389.	May 26, 2015 letter from Paul Drayna	
26		to Gerard Davey (WSC 1986)	
27			
28			

390.	June 23, 2015 email from Rich Johnson to Mike Teather and Paul Drayna RE: "Windermere Homes & Estates Update" (WSC062091- 062094)	
391.	June 23, 2015 email from Rich Johnson to Mike Teather and Paul Drayna RE: "New Branch Offices Request" (WSC061313-WSC061314)	
392.	Jun 24, 2015 email from Rich Johnson to Mike Teacher and Paul Drayna RE: "Amended Branch Office Request" (WSC035704)	
393.	Jun 29, 2015 email from Rich Johnson to Paul Drayna RE: "New Branch Approval" (WHE0000339-340)	
394.	July 1, 2015 email from Holly Reville to Cheri Rice RE: "Showcase Panel on Windermere.com" (WHE0000570- 571)	
395.	July 13, 2015 email from Rich Johnson to Mike Teather and Paul Drayna RE: "New Branch Offices Request" (WSC061311-WSC061312)	
396.	July 28, 2015 Letter of Intent with Selective Binding Terms (B&D0004639-0004646)	
397.	Aug 2, 2015 Letter of Intent with Selective Binding Terms (B&D0004647-0004656)	
398.	Aug 14, 2015 email from Windermere Services to Fred Schuster RE: "URGENT: Reset Your Email Password" (WHE0000055-56)	
399.	Aug 12, 2015 response letter from Paul Drayna to Dorothy Eshelman RE: "Franchise Registration for Windermere Real Estate Services	

	Company"	
400.	Aug 19, 2015 letter from Jan Lynn	
400.	Owen to Paul Drayna RE: Order on	
	Southern California application filed	
	Nov 3, 2014	
401.	Aug 20, 2015 email from Rich	
	Johnson to Noelle Bortfeld RE:	
	"Premier Program" (WHE0000691-	
	696)	
402.	Aug 20, 2015 email from Noelle	
	Bortfeld to Rich Johnson RE:	
	"Premier Program" (WHE0001072-	
	1078)	
403.	Aug 24, 2015 email from Mike	
	Teacher to Rich Johnson RE: "Start up	
	money" (WHE0000144)	
404.	Aug 31, 2015 email from Rich	
404.	Johnson to Noelle Bortfeld RE:	
	"Coachella Valley" (WHE0000001)	
405.	Sept 1, 2015 email from Rich Johnson	
102.	to Paul Drayna RE: "Coachella	
	Valley" (WSC037840)	
406.	Sept 1, 2015 Addendum to	
	Windermere Real Estate License	
	Agreement Permission for relocation	
	of office San Diego Homes and	
	Estates, Inc. (WSC037886-037888)	
407.	Sep 2, 2015 email from Brian	
	Gooding to Shelley Rossi RE: "SoCal	
	PR/Communications - Please Review"	
	(WSC062041-062043)	
408.	Sep 2, 2015 email from Brian	
	Gooding to Shelley Rossi RE: "SoCal	
	PR/Communications - Please Review"	
	(WHE0000312-315)	
409.	Sep 2, 2015 email from Brian	
	Gooding to Mike Teather, Noelle	
	Bortfeld, and Rich Johnson RE: "Palm	
	Springs Palm Desert area startup	

	costs" (WSC061943-061945)	
410	Sep 2, 2015 email from Shelley Rossi	
410.	to Rich Johnson RE: "Advertising"	
	(WHE0000152)	
411.	Sep 2, 2015 email from Mike Teather	
	to Brian Gooding RE: "Windermere"	
	(WHE0000737)	
412.	Sep 2, 2015 email from Brian	
	Gooding to Shelley Rossi RE: "Advertising" (WHE0000644)	
	č (, , , , , , , , , , , , , , , , , ,	
413.	Sep 3, 2015 comment letter from Dorothy Eshelman to Paul Drayna	
	(WSC13500-13501)	
414	Sep 10, 2015 email from Paul Drayna	
414.	to Rich Johnson RE: "Revised	
	Addendum for Line of Credit"	
	(WHE0000376-379)	
415.	Sep 10, 2015 Addendum to	
	Windermere Real Estate License Agreement Permission for relocation	
	of office San Diego Homes and	
	Estates, Inc. (WSC13698-WSC13700)	
416.	Sep 10, 2015 response letter from Paul	
	Drayna to Dorothy Eshelman RE:	
	Franchise Registration for Windermere Real Estate Services	
	Company	
417.	Sep 11, 2015 email from Shelley	
117.	Rossi to Brian Gooding RE:	
	"Important Announcement Regarding	
	WindermereSoCal" (WHE0000058- 60)	
418.	Sept 11, 2015 email from Jill Wood to	
710.	Marka Waechter RE: "Important	
	Announcement Regarding	

1		WSC060435)	
$\frac{1}{2}$			
$\frac{2}{3}$			
4	419.	Sep 11, 2015 email from Rich Johnson to Paul Drayna RE: "Message from	
5		KMBT_C452" (WHE0000063-66)	
6	420.	Sept 12, 2015 email from Brian	
7		Gooding to Mike Teather RE: "The Desert" (WSC038658-038659)	
8	421.	Sep 14, 2015 email from Noelle	
9		Bortfeld to Brian Gooding RE: "Google Alert – windermere real	
0		estate" (WHE0001004-1005)	
1	422.	Sep 14, 2015 email from Shelley	
2		Rossi to Paul Drayna RE: "Google	
3		Alert – windermere real estate" (WHE0000775-776)	
4	423.	Sep 14, 2015 email from Brian	
5		Gooding to Shelley Rossi RE:	
		"Google Alert – windermere real estate" (WHE0000974-976)	
6	424.	Sep 14, 2015 Mutual Termination of	
7		Windermere Real Estate Franchise	
8		License Agreement (WSC 5-9)	
9	425.	Sep 15, 2015 email from Brian Gooding to Mike Teather RE: "New	
0		Windermere Offices in Coachella	
1		Valley" (WHE0000653-655)	
2	426.	Sept 16, 2015 email from Mike	
3		Teacher to Jill Wood, Geoff Wood and OB Jacobi RE: "Premature	
4		Solicitation" (WSC060487-	
5		WSC060488)	
6	427.	Sep 16, 2015 email from Mark Oster to Brian Gooding RE: "Wire	
		Information/Coachella Valley	
7		expansion" (WHE0000087-88)	
8			

1	428.	Sep 17, 2015 email from Rich Johnson	
$2 \parallel$		to Mark Oster RE: "Wire	
- ;		Information/Coachella Valley expansion" (WHE0000825-826)	
`∥	400	Sept 18, 2015 email from Mike	
ŀ	429.	Teacher to Jill Wood, Geoff Wood	
;		and OB Jacobi RE: "Important	
5		Announcement from Bennion &	
		Deville" (WSC060491-WSC060493)	
′	430.	Sep 21, 2015 email from Windermere	
;		Services to Brian Gooding RE:	
▶		"WindermereSoCal: Important	
,		Technology Information" (WHE0000931-932)	
		Sept 29, 2015 email from Mark Oster	
	431.	to Sarah Theroff and Mike Teather	
2		RE: "Wire Information/Coachella	
;		Valley expansion" (WSC055174)	
↓	432.	Sep 29, 2015 letter from Dorothy	
		Eshelman to Paul Drayna RE: Order	
5		on application filed on April 8, 2015	
5	433.	Declaration of Jeffrey A. Feasby in	
,	1001	Support of Counterclaimant	
		Windermere Real Estate Services	
;		Company's Ex Parte Application for	
)		Temporary Restraining Order and Order to Show Cause RE: Preliminary	
)		Injunction [D.E. 21-2]	
	424	Declaration of Paul Drayna in Support	
	434.	of Counterclaimant Windermere Real	
2		Estate Services Company's Ex Parte	
;		Application for Temporary	
+		Restraining Order and Order to Show	
;		Cause RE: Preliminary Injunction	
, ,	425	[D.E. 21-10] Declaration of Robert Sherrell in	
	435.	Support of Counterclaimant	
′		Windermere Real Estate Services	
;		Company's Ex Parte Application for	

Π			
1 2		Temporary Restraining Order and Order to Show Cause RE: Preliminary Injunction [D.E. 21-19]	
3	436.	http://windermerewatch.com (electronic website)	
5	437.	Supplemental Declaration of Robert Sherrell in Support of Counterclaimant	
6 7		Windermere Real Estate Services Company's Ex Parte Application for	
8		Temporary Restraining Order and Order to Show Cause RE: Preliminary	
9		Injunction [D.E. 25-1]	
0	438.	Various printouts of windermerewatch.com	
1 2	439.	Windermere Services Southern California, Inc. Recast Profit & Loss	
3		Statement for the Years Ended December 31 2011-2015	
4	440.	Defendant Windermere Real Estate Services Company, Inc.'s Responses	
6		to Plaintiff Bennion & Deville Fine Homes First Set of Requests for	
7		Admission	
8	441.	Defendant Windermere Real Estate Services Company, Inc.'s Responses	
9		to Plaintiff Bennion & Deville Fine Homes First Set of Interrogatories	
0	442.	Defendant Windermere Real Estate Services Company, Inc.'s Responses	
2		to Plaintiff Windermere Services	
3		Southern California, Inc.'s First Set of Interrogatories	
4	443.	Defendant Windermere Real Estate	
5	, ++J.	Services Company, Inc.'s First	
6		Supplemental Responses to Plaintiff	
7		Windermere Services Southern	
		California, Inc.'s First Set of Interrogatories	
8	<u> </u>		<u> </u>

444	1 Defendant Windermere Real Estate
	Services Company, Inc.'s First
	Supplemental Responses to Plaintiff
	Bennion & Deville Fine Homes First
	Set of Interrogatories
445	5. Defendant Windermere Real Estate
	Services Company, Inc.'s First
	Supplemental Responses to Plaintiff
	Bennion & Deville Fine Homes First
	Set of Requests for Admission
446	5. Defendant Windermere Real Estate
	Services Company, Inc.'s Responses
	to Plaintiff Windermere Services
	Southern California, Inc.'s Second Set
	of Interrogatories
447	7. Defendant Windermere Real Estate
	Services Company, Inc.'s Second
	Supplemental Responses to Plaintiff
	Bennion & Deville Fine Homes First
	Set of Interrogatories
448	B. Declaration of Jeffrey A. Feasby in
	Support of Joint Stipulation RE:
	Plaintiffs' Motion to Compel
	Production of Documents and
	Responses [D.E. 42-3]
449	Declaration of Paul Drayna in Support
	of Joint Stipulation RE: Plaintiffs'
	Motion to Compel Production of
	Documents and Responses [D.E. 42-4]
450). Declaration of Josh Cristenson in
	Support of Joint Stipulation RE:
	Plaintiffs' Motion to Compel
	Production of Documents and
	Responses [D.E. 42-5]
45	L. Declaration of Jeffrey A. Feasby RE:
	Court's June 8, 2016 Order [D.E. 47]
452	Aug 5, 2016 letter from Dorothy
	Eshelman to Paul Drayna RE: Order
	on application filed on April 19, 2016

452	Expert report of Peter Wrobel	
453.		
454.	File of expert witness Peter Wrobel	
455.	File of franchise expert	
456.	Expert report of rebuttal expert	
457.	File of rebuttal expert	
458.	Documents produced by Brian Gooding in response to subpoena dated Aug 2, 2016	
459.	Documents produced by Rich Johnson in response to subpoena dated Aug 2, 2016	
460.	Documents produced by Fred Schuster in response to subpoena dated Aug 2, 2016	
461.	Dec 23, 2013 email from Fred Schuster to Bob Deville RE: "Windermere Watch" (WHE0000332-333)	
462.	Apr 18, 2014 email from Fred Schuster to Geoff Wood RE "Follow- up" (WHE0000985-986)	
463.	May 12, 2014 email from Fred Schuster to Kirk Gregor re "Michael Fanning Ninja Teaser Visit on May 20 th " (WHE0000413)	
464.	April 20, 2006 Windermere Franchise Offering Circular	
465.	Jan. 2009 letter from Mark Loscher to Bob Deville re proposal	
466.	July 27, 2009 Windermere Franchise Disclosure Document	
467.	Dec. 1, 2010 letter from Mark Loscher to Windermere Real Estate Services re	

 Windermere (WSC2188) Dec. 4, 2010 letter from Steve Rodgers to Geoff and Jill Wood re termination from Windermere Real Estate April 26, 2011 letter from Paul Drayna to Mark Loscher re Notice of Termination Oct 10, 2012 email from Paige Tyley to Richard King re charity Nov 7, 2012 email from Paige Tyley to Collette Lee re Premier Property Program in Southern California June 20, 2013 email from Patrick Robinson to Paige Tyley RE: "FW: Meeting of the Minds today - 			
 Rodgers to Geoff and Jill Wood re termination from Windermere Real Estate April 26, 2011 letter from Paul Drayna to Mark Loscher re Notice of Termination Oct 10, 2012 email from Paige Tyley to Richard King re charity Nov 7, 2012 email from Paige Tyley to Collette Lee re Premier Property Program in Southern California June 20, 2013 email from Patrick Robinson to Paige Tyley RE: "FW: 			
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Estate April 26, 2011 letter from Paul Drayna to Mark Loscher re Notice of Termination Oct 10, 2012 email from Paige Tyley to Richard King re charity Nov 7, 2012 email from Paige Tyley to Collette Lee re Premier Property Program in Southern California June 20, 2013 email from Patrick Robinson to Paige Tyley RE: "FW:			
to Mark Loscher re Notice of Termination Oct 10, 2012 email from Paige Tyley to Richard King re charity Nov 7, 2012 email from Paige Tyley to Collette Lee re Premier Property Program in Southern California June 20, 2013 email from Patrick Robinson to Paige Tyley RE: "FW:			
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Oct 10, 2012 email from Paige Tyley to Richard King re charity Nov 7, 2012 email from Paige Tyley to Collette Lee re Premier Property Program in Southern California June 20, 2013 email from Patrick Robinson to Paige Tyley RE: "FW:			
to Richard King re charity Nov 7, 2012 email from Paige Tyley to Collette Lee re Premier Property Program in Southern California June 20, 2013 email from Patrick Robinson to Paige Tyley RE: "FW:			
Nov 7, 2012 email from Paige Tyley to Collette Lee re Premier Property Program in Southern California June 20, 2013 email from Patrick Robinson to Paige Tyley RE: "FW:			
to Collette Lee re Premier Property Program in Southern California June 20, 2013 email from Patrick Robinson to Paige Tyley RE: "FW:			
June 20, 2013 email from Patrick Robinson to Paige Tyley RE: "FW:			
Robinson to Paige Tyley RE: "FW:			
Meeting of the Minus today -			
Windermere Homes and Estates"			
(B&D0056437-0056441)			
June 20, 2013 UFDD Northern			
California Receipt signed by Rich			
1 0 1			
July 4, 2013 letter from Richard			
Johnson to Bob Deville RE:			
"Franchise License Agreement"			
July 16, 2013 UFDD Southern			
California Receipt signed by Brian			
5			
e e :			
	California Receipt signed by Rich Johnson (WSC043540) June 20, 2013 UFDD Northern California Receipt signed by Brian Gooding (WSC043538) July 4, 2013 letter from Richard Johnson to Bob Deville RE: "Franchise License Agreement" (WSC13740-13756) July 16, 2013 UFDD Southern California Receipt signed by Richard Johnson (WSC043844) July 16, 2013 UFDD Southern	California Receipt signed by Rich Johnson (WSC043540) June 20, 2013 UFDD Northern California Receipt signed by Brian Gooding (WSC043538) July 4, 2013 letter from Richard Johnson to Bob Deville RE: "Franchise License Agreement" (WSC13740-13756) July 16, 2013 UFDD Southern California Receipt signed by Richard Johnson (WSC043844) July 16, 2013 UFDD Southern California Receipt signed by Brian Gooding July 16, 2013 (WSC043846) July 30, 2013 Franchise License Agreement signed by Rich Johnson and Brian Gooding (WSC13718-	California Receipt signed by Rich Johnson (WSC043540)June 20, 2013 UFDD Northern California Receipt signed by Brian Gooding (WSC043538)July 4, 2013 letter from Richard Johnson to Bob Deville RE: "Franchise License Agreement" (WSC13740-13756)July 16, 2013 UFDD Southern California Receipt signed by Richard Johnson (WSC043844)July 16, 2013 UFDD Southern California Receipt signed by Brian Gooding July 16, 2013 (WSC043846)July 30, 2013 Franchise License Agreement signed by Rich Johnson and Brian Gooding (WSC13718-

	479.	Oct 30, 2013 Appendix 1 Fee Schedule	
	480.	Nov 26, 2013 Appendix 1 Fee Schedule	
	481.	Jan 10, 2014 Appendix 1 Fee Schedule	
	482.	Jan 28, 2014 email fromPaige Tyley to Collette Lee re "Good Morning"	
	483.	March 24, 2014 email from Fred Schuster to Bob Deville RE: "Meeting" (WSC025453)	
	484.	April 2, 2014 email from Geoff Wood to Fred Schuster RE: "Friday get together"	
	485.	June 18, 2014 email from Brian Gooding to Fred Schuster and Rich Johnson RE: "Checking in" (WSC026469-026471)	
	486.	July 9, 2014 email from Bob Deville to Mike Teather, Geoff Wood, and Paul Drayna RE: "FW: New branch location" (B&D0014264-0014265)	
	487.	July 24, 2014 email from Fred Schuster to Mike Teather RE: "Follow up"	
	488.	July 24, 2014 email from Fred Schuster to Paul Drayna RE: "2013 Financial reporting"	
	489.	July 29, 2014 email from Fred Schuster to Mike Teather RE: "Checking in"	
	490.	Aug 4, 2014 email from Fred Schuster to Mike Teather RE: "checking in"	
	491.	Sept 29, 2014 letter from The Mentor Group, Inc. to Bob Bennion and Bob Deville RE Appraisal of the equity in Bennion & Deville Fine Homes, Inc.	
	492.	Oct 21, 2014 email from Fred Schuster to Mike Teather RE:	

	"Updates"	
493.	Nov 3, 2014 email from Mike Teather to Fred Schuster RE: "SoCal"	
494.	Nov 7, 2014 email from Fred Schuster to Mike Teather RE "New Office"	
495.	Jan 22, 2015 email from Mike Teather to Bob Bennion and Bob Deville RE: "Southern California Services" (B&D0000618-0000619)	
496.	Jan 22, 2015 email from Mike Teather to Bob Bennion and Bob Deville RE: "Southern California Services" (B&D0000746-0000748)	
497.	Aug 18, 2015 Corporation Purchase & Sale Agreement	
498.	Sept 17, 2015 letter from Robert Hettinger to Patrick Robinson RE potential WSSC Franchise Fee Valuation	
499.	Aug 3, 2016 letter from Beaton to John Vaugh RE engagement agreement	
500.	Sept 30, 2016 letter from Beaton to John Vaugh RE Invoice #809148-1	
501.	Nov 10, 2016 letter from Beaton to John Vaugh RE Invoice #809148-2	
502.	Dec 20, 2016 letter from Beaton to John Vaugh RE Invoice #809148-3	
503.	Referral from Windermere Direct	
504.	Payments to WRE	
505.	Advertising – Blimp – Windermere Real Estate	
506.	Advertising – Balloon – Windermere Real Estate	
507.	April 18, 2014 email from Sunderland to Teather RE Windermere SoCal	

1		Office Locations: Encinitas & Little Italy	
2	=	May 27, 2014 email from Sunderland	
3	508.	to Teather RE Meeting	
	509.	May 10, 2013 email from Deville to	
4	509.	Johnson RE Another Meeting?	
5	510.	May 20, 2013 email from Deville to	
6		Johnson RE Next Steps	
7	511.	May 22, 2013 email from Deville to	
·		Johnson RE Windermere Franchise	
8	512.	May 22, 2013 email from Deville to Johnson RE: FW: Windermere	
9		Franchise	
10	512	May 22, 2013 email from Deville to	
11	513.	Johnson RE Meet at 10:30	
	514.	April 5, 2014 email from Gooding to	
12	514.	Wood RE Hello Geoff	
13		(WHE0000945-946)	
14	515.	June 9, 2014 email from Schuster to	
15		Baur RE Moxi works (WHE0000660-	
		663) August 9, 2014 email from Schuster to	
16	516.	Fanning RE Ninja Teaser dates	
17		(WHE0000577-579)	
18	517.	Nov. 19, 2014 email from Schuster to	
19	517.	Johnson RE FW: New branch office	
		request – La Jolla (WHE0000141-143)	
20	518.	Nov. 19, 2014 email from Teather to	
21		Schuster RE: New Branch Office	
22		request – La Jolla (WHE0001061- 1063)	
23	= 10	Nov. 19, 2014 email from Gooding to	
	519.	Teather RE: New branch office	
24		request – La Jolla (WHE0000392-393)	
25	520.	Nov. 19, 2014 email from Teather to	
26	520.	Gooding RE: New Branch Office	
27		request – La Jolla (WHE0000981-982)	
	521.	Dec. 8, 2014 email from Wood to	
28		Schuster RE: Foundation fees	

	(WHE0000785)	
522.	March 11, 2015 email from Schuster to Teather RE Relocation affiliation (WHE0000316)	
523.	April 27, 2015 email from Schuster to Teather RE Catch up – Symposium (WHE0000257)	
524.	May 29, 2015 email from Johnson to Bortfeld RE San Diego (WHE0000470-473)	
525.	June 17, 2015 email from Gooding to Bortfeld RE thank you (WHE0000722-725)	
526.	Aug. 17, 2015 email from Johnson to Teather RE Seattle Arrival (WHE0000782)	
527.	Sept. 2, 2015 email from Bortfeld to Gooding RE Palm Springs Palm Desert area start up costs (WHE0000249-251)	
528.	Sept. 3, 2015 email from Bortfeld to Gooding RE Thoughts? (WHE0000790-793)	
529.	Sept. 4, 2015 email from Bortfeld to Gooding RE Thoughts? (WHE0000533-537)	
530.	Sept. 14, 2015 email from Gooding to Teather RE Google Alert – windermere real estate (WHE0000514-516)	
531.	Sept. 17, 2015 email from Gooding to Teather RE Office locations in the desert (WHE0001054-1055)	
532.	Sept. 12, 2015 email from Gooding to Teather RE Fwd: I haven't even read this yet because I wanted to get it to you asap (WHE0000266-268)	
533.	Mark J. Loscher United States Bankruptcy Court filing	

534.	Settlement Agreement dated March 29, 2012 between Windermere and MRJR	
535.	Settlement Payouts Spreadsheet	
536.	Demonstrative: All Payments to WRE	
537.	Demonstrative: Map of So Cal Region	
538.	Demonstrative: Map of Coastal Offices	
539.	Demonstrative: New Affiliate Pre- Opening Timeline	
540.	Demonstrative: New Office Opening Responsibilities	
541.	Demonstrative: Organizational Chart	
542.	Demonstrative: Payments to WRE by Affiliates	
543.	Demonstrative: Revenue #1 (with King)	
544.	Demonstrative: Revenue #1 (without King)	
545.	Demonstrative: Revenue #2 (with King)	
546.	Demonstrative: Revenue #2 (without King)	
547.	Demonstrative: Windermere Watch Expenses	
548.	Demonstrative: Opening Statement Slides	
549.	Demonstrative: Revenue #3	
550.	Demonstrative: Revenue PowerPoint Slides 1 through 6	
551.	Reserved	
552.	Reserved	
553.	Reserved	

The B&D Parties reserve the right to rely on any exhibits set for in WSC's Proposed Exhibit List.

WSC' PROPOSED EXHIBIT LIST

1		WSC TROFOSED EATIIDIT LIST					
2 3	<u>No. of Exhibit</u>	Description	Date Identified	<u>Date</u> Admitted			
4 5	600.	First Amended Counterclaim by Defendant and Counterclaimant Windermere Real Estate Services					
6		Company for Damages and Injunctive Relief					
7 8	601.	Answer of Defendant Windermere Real Estate Services Company to Plaintiffs' First Amended Complaint					
9 10	602.	Intentionally left blank.					
11	603.	Intentionally left blank.					
12	604.	Intentionally left blank.					
13	605.	Intentionally left blank					
14 15	606.	Intentionally left blank					
16	607.	Expert Report of Neil Beaton					
17 18	608.	Materials Relied Upon by Neil Beaton					
19 20	609.	Franchise Fee Proposal Windermere Real Estate Coachella Valley (Ex. 21 to Deville Deposition)					
21 22 23	610.	Excel Spreadsheet re Fees Reported by Windermere Services Southern California, Inc. 1/2012 – 9/2015 (WSC055606-056485)					
24	611.	FAQs (WSC 1650-1653)					
25 26	612.	Letter from Geoff Wood (WSC 1633)					
20	613.	Phone Script (WSC 1634)					
28	614.	Windermere Key Messages (WSC					
ľ		· · · · · · · · · · · · · · · · · · ·					

No. of Exhibit	Description	<u>Date</u> Identified	<u><u>Date</u> Admittee</u>
	1644-1645)		
615.	Intentionally left blank.		
616.	8/1/2001 Windermere Real Estate License Agreement (Ex. 5 to Deville Deposition)		
617.	10/23/2003 Email from Bob Deville to Bill Feldman re Southern CA Services (Ex. 34 to Deville Deposition)		Admitted per stipulatior
618.	11/4/2003 Email from Bob Deville re Services agreement (WSC 1961- 1962)		
619.	11/10/2003 Memo from Geoff Wood to Bob Bennion and Bob deville re Southern California (SoCal) Services Agreement (WSC 1963-1964)		
620.	12/30/2003 Email from Maria Bunting to Bennion and Deville re Answer to you 10/23/03 memo (Ex. 35 to Deville Deposition)		
621.	1/21/2004 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 9 to Deville Deposition)		Admitted per stipulation
622.	1/21/2004 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 10 to Deville Deposition)		Admitted per stipulation
623.	5/1/2004 Windermere Real Estate Services Company Area Representation Agreement for the State of California (Ex. 36 to Deville Deposition)		Admitted per stipulation

		Date	Date
No. of Exhibit	Description	Identified	Admitted
624.	8/9/2004 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 12 to Deville Deposition)		Admitted per stipulation
625.	11/4/2004 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 13 to Deville Deposition)		Admitted per stipulation
626.	4/1/2005 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 16 to Deville Deposition)		Admitted per stipulation
627.	7/1/2005 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 18 to Deville Deposition)		Admitted per stipulation
628.	12/9/2005 Addendum to Windermere Real Estate License Agreement Permission for Additional Branch Office (Ex. 20 to Deville Deposition)		Admitted per stipulation
629.	10/5/2006 Letter from Washington Loan Company to Bennion & Deville Fines Homes, Inc. (Ex. 38 to Deville Deposition)		
630.	8/10/2007 Agreement for Forgiveness of Franchise Fees – 2006 (Ex. 22 to Deville Deposition)		
631.	8/27/2007 Addendum to Windermere Real Estate License Agreement Fee Modifications (Ex. 23 to Deville Deposition)		
632.	8/30/2007 Agreement for Deferral of Franchise Fees – 2007 (Ex. 24 to		

No. of Exhibit	Description	Date Identified	<u>Date</u> Admittee
	Deville Deposition)		
633.	8/31/2007 Addendum to Franchise License Agreement (Ex. 25 to Deville Deposition)		
634.	9/14/2007 Agreement for Deferral of 2006 Technology Fees (Ex. 26 to Deville Deposition)		
635.	11/2/2007 Memorandum from Pat Grimm (WSC 1654-1655)		
636.	2/14/2008 Letter from Geoff Wood re Fee accommodation for 2008 (WSC13697)		
637.	5/1/2008 Memorandum re Gary Kruger (WSC 1637-1638)		
638.	11/17/2008 Letter from Paul Drayna to Joseph R. Deville (Ex. 27 to Deville Deposition)		
639.	12/31/2008 Promissory Note (Ex. 28 to Deville Deposition)		
640.	12/31/2008 Unconditional Guaranty of Payment (Ex. 29 to Deville Deposition)		
641.	1/13/2009 Loan Agreement (Ex. 39 to Deville Deposition)		
642.	1/13/2009 Promissory Note (Ex. 40 to Deville Deposition)		
643.	1/13/2009 Assignment Agreement (Ex. 41 to Deville Deposition)		
644.	1/13/2009 Security Agreement All Personal Property Assets (Ex. 42 to Deville Deposition)		

No. of Exhibit	Description	Date Identified	<u>Admitte</u>
645.	4/1/2009 Addendum to Windermere Real Estate License Agreement Permission for Relocation of Offices (Ex. 30 to Deville Deposition)		Admitted per stipulation
646.	4/15/2009 Email from Bob Deville re SOCal UFDD (B&D0019553- 0019557)		
647.	12/1/2009 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 32 to Deville Deposition)		Admitted per stipulation
648.	12/21/2009 Email from Don Riley to Bob Deville re Windermere CV (Ex. 31 to Deville Deposition)		
649.	2/11/2010 Email from Steve Rogers to Bob Deville, ckraemer@windermere.com, mloscher@windermere.com, jbrowne@windermere.com, and barrington@windermere.com re Re: Winderwatch recommendations/tools		
650.	4/28/2010 Addendum to Windermere Real Estate License Agreement Permission for Addition of Branch Office (Ex. 33 to Deville Deposition)		Admitted per stipulation
651.	2/16/2011 Loan Agreement (Ex. 43 to Deville Deposition)		
652.	2/16/2011 Promissory Note – Line of Credit (Ex. 44 to Deville Deposition)		
653.	2/16/2011 Assignment Agreement (Ex. 45 to Deville Deposition)		
654.	2/16/2011 Security Agreement All Personal Property Assets (Ex. 46 to		

	<u>No. of Exhibit</u>	Description	Date Identified	<u>Admitted</u>
3		Deville Deposition)		
	655.	3/29/2011 Franchise License Agreement for Bennion & Deville Fine Homes SoCal, Inc. (WSC705- 723)		Admitted per stipulation.
,	656.	6/6/2011 Email from Bob Deville to Robert Sunderland re RE: Hello!		
)	657.	6/17/2011 Email from Bob Deville to Robert Sunderland and Tim Pestotnik re FW: Windermere data (w/ attachment)		
-	658.	7/1/2011 Bill Garcia Investigative Services Report (WSC 1646-1649)		
	659.	3/29/2012 Email from Paige Tyley re Windermere Watch (WSC052720-052721)		
	660.	4/11/2012 Email from Kendra Vita re WLC – So-Cal LOC Loan (Ex. 47 to Deville Deposition)		
	661.	5/7/2012 Email from Kendra Vita re payment for Washington loan company (Ex. 48 to Deville Deposition)		
-	662.	5/9/2012 Email from Bob Bennion re Yesterday's meeting (WSC014907-014908)		
	663.	5/29/2012 Email from Geoff Wood re Yesterday's meeting (WSC015070-015071)		
	664.	6/15/2012 Email from Geoff Wood re Yesterday's meeting (WSC015317-015319)		
	665.	6/21/2012 Email from Kendra Vita re WLC – So-Cal Loan (Ex. 49 to		

No. of Exhibit Description Identified Deville Deposition) 0 0 0 666. 7/9/2012 Windermere Services Southern California, Inc. Financial Statements for the Years Ended December 31, 2011, 2010 and 2009 (Ex. 59 to Deville Deposition) 0 667. 8/29/2012 Email from Kendra Vita re Note – WA Loan Co./B&D (WSC0057312-0057315) 0 668. 8/30/2012 Email from Kendra Vita re Washington Loan Payment (WSC00573318) 0 669. 9/25/2012 Email from Kendra Vita re ADDL MONIES DUE (WSC0057325-0057326) 0 670. 10/11/2012 Email from Kendra Vita re WLC Payment (Ex. 50 to Deville Deposition) 0 671. 10/25/2012 Email from Bob Deville re Windermere Watch (Ex. 67 To Bennion Deposition) 0 672. 11/2/2012 Email from Geoff Wood re Dialogue (WSC015915-015917) 0 673. 11/6/2012 Email from Geoff Wood re Dialogue (WSC015915-015917) 0 674. 11/7/2012 Email from Paul Drayna re Kruger (WSC052924-052925) 0	N. CE 1114		Date	Date
666. 7/9/2012 Windermere Services Southern California, Inc. Financial Statements for the Years Ended December 31, 2011, 2010 and 2009 (Ex. 59 to Deville Deposition) 667. 8/29/2012 Email from Kendra Vita re Note – WA Loan Co./B&D (WSC0057312-0057315) 668. 8/30/2012 Email from Kendra Vita re Washington Loan Payment (WSC00573318) 669. 669. 9/25/2012 Email from Kendra Vita re ADDL MONIES DUE (WSC0057325-0057326) 670. 10/11/2012 Email from Kendra Vita re WLC Payment (Ex. 50 to Deville Deposition) 671. 10/25/2012 Email from Bob Deville re Windermere Watch (Ex. 67 To Bennion Deposition) 672. 11/2/2012 Email from Geoff Wood 673. 11/6/2012 Email from Geoff Wood re Dialogue (WSC015915-015917) 674. 11/7/2012	<u>No. of Exhibit</u>	Description	Identified	Admitte
Southern California, Inc. Financial Statements for the Years Ended December 31, 2011, 2010 and 2009 (Ex. 59 to Deville Deposition)667.8/29/2012 Email from Kendra Vita re Note – WA Loan Co./B&D (WSC0057312-0057315)668.8/30/2012 Email from Kendra Vita re Washington Loan Payment (WSC00573318)669.9/25/2012 Email from Kendra Vita re ADDL MONIES DUE (WSC0057325-0057326)670.10/11/2012 Email from Kendra Vita re WLC Payment (Ex. 50 to Deville Deposition)671.10/25/2012 Email from Bob Deville re Windermere Watch (Ex. 67 To Bennion Deposition)672.11/2/2012 Email from Geoff Wood re Dialogue (WSC015899)673.11/6/2012 Email from Geoff Wood re Dialogue (WSC015915-015917)674.11/7/2012 Email from Paul Dravna		Deville Deposition)		
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reWashingtonLoanPayment(WSC00573318)669.9/25/2012Email from Kendra Vita reADDLMONIESDUE (WSC0057325-0057326)670.10/11/2012Email from Kendra Vita reWLC Payment (Ex. 50 to Deville Deposition)671.10/25/2012Email from BobDeville re Windermere671.10/25/2012Email from Bob Deville reWindermere Watch (Ex. 67 To Bennion Deposition)672.11/2/2012Email from Geoff Wood re Dialogue (WSC015899)673.673.11/6/2012Email from Geoff Wood re Dialogue (WSC015915-015917)674.11/7/2012Email from Paul Drayna	667.	re Note – WA Loan Co./B&D		
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re Dialogue (WSC015915-015917) 674. 11/7/2012 Email from Paul Drayna	672.			
674. 11/7/2012 Email from Paul Drayna re Kruger (WSC052924-052925)	673.			
	674.	11/7/2012 Email from Paul Drayna re Kruger (WSC052924-052925)		
675. 11/15/2012 Email from Geoff Wood re Phone call (WSC016387)	675.	11/15/2012 Email from Geoff Wood re Phone call (WSC016387)		
676. 11/27/2012 Email from Geoff Wood (WSC016577)	676.			

1 2	No. of Exhibit	Description	Date Identified	Date Admitted
3		Addendum (WSC042799-042805)		
4 5	678.	12/5/2012 Email from Robert Sunderland re License Agreement Addendum (B&D0001885-0001886)		
6 7	679.	12/7/2012 Email from Geoff Wood re License Agreement Addendum (WSC016624)		
8 9 0	680.	12/12/2012 Email from Geoff Wood re Personal Guarantee (WSC060174- 060175)		
1 2	681.	12/17/2012 Email from Pau Drayna re Finalizing the paperwork (B&D0001152-0001153)		
3	682.	12/18/2012 Agreement Modifying Windermere Real Estate Franchise License Agreements (Ex. 51 to Deville Deposition)		
6	683.	Intentionally left blank		
7 8	684.	1/8/2013 Email from Bob Deville re Bill Toth (B&D0001119-0001121)		
9 .0	685.	1/14/2013 Email from Robert Bennion re Conference Call (WSC053020)		
1	686.	1/14/2013 Email from Paul Drayna re Conference Call (B&D0022635- 0022636)		
23 24 25	687.	1/21/2013 Email from Bob Deville re Brea (Ex. 80 to Robinson Deposition)		
26 27	688.	1/24/2013 Email from Bob Deville re Yesterday's meeting (B&D0003155-0003158)		
28	689.	3/18/2013 Email from Bob Deville re Brea Termination (B&D0003092-		

		Date	Date
No. of Exhibit	Description	Identified	Admitted
	0003096)		
690.	3/21/2013 Email from Geoff Wood (WSC017357)		
691.	3/27/2013 Email from Greg Barton re Welcome Julia Jordan, and here come the UFDD's (B&D0016367- 0016370)		
692.	3/27/2013 Email from Bob Deville re Brea Termination (B&D0003058- 0003062)		
693.	3/27/2013 Email from Paul Drayna re Brea Termination (B&D0002563- 0002567)		
694.	4/11/2013 Email from Geoff Wood re Update (WSC017418)		
695.	4/20/2013 Windermere Services Southern California, Inc. Financial Statements for the Years Ended December 31, 2012, 2011 and 2010 (Ex. 60 to Deville Deposition)		
696.	4/22/2013 Email from Noelle Bortfeld re Winder Watch Mtg. (WSC017438)		
697.	5/8/2013 Email from Nellie DeBruyn re Bennion & Deville CoCal LOC – UPDATE (WSC024633-024634)		
698.	7/3/2013 Email from Paul Drayna re Santaluz License Agreement (WSC043596-043612)		
699.	8/27/2013 Email from Geoff Wood re Meeting (WSC018972)		
700.	9/17/2013 Email from Fred Schuster re Notes from meeting with		

1 2	No. of Exhibit	Description	Date Identified	<u>Date</u> Admitted
2		Windermere (WSC019276-019277)		
4	701.	10/1/2013 Email from York Baur re great meeting you (B&D0022896		
5 6 7 8	702.	10/3/2013 Email from Fred Schuster to Shelley Rossi, Rich Johnson, Brian Gooding, Bob Deville and Bob Bennion re Re: Windermere Watch Letter		
9 10 11	703.	10/3/2013 Letter from Shelly Rossi to Rich Johnson, Brian Gooding, Bob Deville, Fred Schuster and Bob Bennion re Windermere Watch Letter		
12 13	704.	10/8/2013 Email from York Baur re Windermere Watch (WSC019492)		
14 15 16	705.	10/17/2013 Email from Greg Sundberg re Seattle Reputation Management (Ex. 78 to Forsberg Deposition, WSC019601-19607)		
17 18	706.	12/23/2013 Email from Fred Schuster re Windermere Watch (WSC020289-020290)		
19 20	707.	1/10/2014 Letter from Bennion & Deville to Windermere Services (Ex. 52 to Deville Deposition		
21 22 23	708.	1/16/2014 Email from Geoff Wood re Advertising in the Puget Sound Business Journal (Ex. 53 to Deville Deposition)		
24 25 26	709.	2/3/2014 Email from Bob Deville re Windermere Watch – postcards (B&D0033321)		
28 27 28	710.	2/20/2014 Letter from Bennion and Deville to Windermere Services (Ex. 54 to Deville Deposition)		
-	U	11		

<u>No. of Exhibit</u>	Description	Date Identified	<u>Date</u> Admitted
711.	3/3/2014 Letter from Geoff, Jill and OB to Bennion & Deville (Ex. 55 to Deville Deposition)		
712.	3/21/2014 Letter from Robert Sunderland to Paul Drayna (Ex. 56 to Deville Deposition)		
713.	4/10/2014 Email from Robert Sunderland re B&D (B&D0000751- 0000753)		
714.	4/11/2014 Email from Bob Deville to Fred Schuster re Carlsbad Request by Windermere Homes & Estates		
715.	4/12/2014 Email from Fred Schuster re Carlsbad Request by Windermere Homes & Estates (WSC054970- 054971)		
716.	4/18/2014 Email from Mike Teather re Bennion & Deville (WSC025983- 025984)		
717.	6/3/2014 Email from Paul Drayna re Amendment to promissory note (Ex. 57 to Deville Deposition)		
718.	Intentionally Left Blank		
719.	Intentionally Left Blank		
720.	6/10/2014 Email from Paul Drayna re Amendment to promissory note (WSC 1674-1678)		
721.	6/18/2014 Email from Fred Schuster re Checking in (WSC026467- 026468)		
722.	6/24/2014 Email from Robert Sunderland re Bobs payments: status and due dates (Ex. 63 to Deville Deposition)		

No. of Exhibit	Description	Date Identified	<u>Date</u> Admitted
723.	7/14/2014 Windermere Services Southern California, Inc. Financial Statements for the Years Ended December 31, 2013, 2012 and 2011 (Ex. 61 to Deville Deposition)		
724.	7/23/2014 Email from Fred Schuster to Mike Teather re Updated Socal numbers		
725.	7/23/2014 Email from Fred Schuster to Mike Teather re Follow-up info		
726.	7/24/2014 Email from Fred Schuster to Mike Teather re Follow up		
727.	8/19/2014 Email from Patrick Robinson re RE: (B&D005242)		
728.	8/26/2014 Email from Robert Sunderland re Talk tomorrow? (WSC039895-039896)		
729.	8/27/2014 Email from Paul Drayna re Draft documents (WSC039899- 039909)		
730.	9/9/2014 Email from OB Jacobi to Fred Schuster re Re: Socal Update		
731.	9/10/2014 Email from Robert Sunderland re Draft documents (WSC039923-039924)		
732.	9/22/2014 Email from Paul Drayna re Draft documents (WSC039925- 039927)		
733.	9/23/2014 Email from Paul Drayna re Updated Financials (WSC039928- 039930)		
734.	9/24/2014 Email from Paul Drayna re JFF accounting (WSC039934- 039938)		

No. of Exhibit	Description	Date Identified	<u>Date</u> Admittee
735.	9/25/2014 Email from Mike Teather to Fred Schuster re Re: Any update?		
736.	10/1/2014 Email from Robert Sunderland re JFF accounting (WSC039939-039948)		
737.	10/1/2014 Email from Robert Sunderland re JFF accounting (WSC039952-039957)		
738.	10/2/2014 Email from Paul Drayna re JFF accounting (WSC039958- 039964)		
739.	10/3/2014 Email from Bob Bennion re Mtg. (WSC028081-028082)		
740.	10/3/2014 Email from Robert Sunderland re JFF accounting (WSC039970-039975)		
741.	10/3/2014 Amendment to Promissory Note (Ex. 58 to Deville Deposition)		
742.	10/3/2014 Email from Bob Deville re Mtg (Ex. 62 to Deville Deposition)		
743.	10/6/2014 Email from Mike Teather to Bob Deville, Bob Bennion, Rich Johnson, Brian Gooding and Fred Schuster re Meeting Notes		
744.	10/7/2014 Email from Fred Schuster to Mike Teather re FW: Follow-up info		
745.	Intentionally left blank		<u></u>
746.	10/31/2014 Email from Bob Deville re San Diego Owners & Seattle (WSC029042)		

No. of Exhibit	Description	Date Identified	<u>Date</u> Admitte
747.	10/31/2014 Email from Bob Deville re Follow-up meeting (WSC029108)		
748.	10/31/2014 Email from Mike Tether re Windermere SoCal Owners Meeting Nov. 14 (WSC029066- 029067)		
749.	10/31/2014 Email from Bob Deville re UFDD (B&D0003596-0003597)		
750.	10/31/2014 Email from Bob Deville re Follow-up meeting (B&D0003594-0003595)		
751.	11/4/2014 Email from Mike Teather to Bob Deville, Bob Bennion, Rich Johnson, Briand Gooding and Fred Schuster re RE: SoCal		
752.	11/7/2014 Union Tribune Article re Windermere Real Estate Southern California Poised for Continued Growth		
753.	11/9/2014 Email from Fred Schuster re Windermere Socal advertisements (WSC029374)		
754.	11/15/2014 Email from Mike Teather re SoCal Windermere Owners meetings (Ex. 76 to Gregor Deposition, WSC028519-28520)		
755.	11/28/2014 Email from Michael Fanning re windermeresocal update (WSC029694-029695)		
756.	12/25/2014 Email from Bob Deville re Re: (B&D0008559)		
757.	1/19/2015 Email from Robert Sunderland re Area Representation for SoCal (WSC033012)		

<u>No. of Exhibit</u>	Description	Date Identified	<u>Date</u> Admittee
758.	1/19/2015 Email from Mike Teather re Area Representation for SoCal (WSC033011)		
759.	1/22/2015 Email from Mike Teather re Southern California Services (WSC033077-033078)		
760.	1/24/2015 Email from Jill Wood re Thank you Lakeview (WSC060298- 60299)		
761.	1/26/2015 Email from Bob Deville re Response.2 (Draft) to Seattle (WSC060305-060308)		
762.	1/26/2015 Email from Mike Teather re Bob's (WSC033194)		
763.	1/27/2015 Email from Mike Teather re Response (WSC033228)		
764.	1/28/2015 Email from OB Jacobi re Services SOCAL (WSC033260- 033261)		
765.	1/28/2015 Email from Rich Johnson to Mike Teather re Re: Newspaper article – Socal		
766.	1/28/2015 Email from Brian Gooding to Fred Schuster re Re: Newspaper article - Socal		
767.	Intentionally left blank.		
768.	2/2/2015 Letter from Gerard Davey to Paul Drayna (WSC 1931-1932)		
769.	2/3/2015 Email from OB Jacobi re Waverly Way Listing (WSC033378- 033379)		
770.	2/3/2015 Union Tribune Article re With Six Offices Open in San Diego County and Two in Orange County,		<u> </u>

No. of Exhibit	Description	Date Identified	<u>Admittee</u>
	Windermere SoCal Has a Blueprint for Success		
771.	2/6/2015 Email from Mike Teather (WSC033479)		
772.	2/6/2015 Email from Mike Teather (WSC033485)		
773.	3/3/2015 Email from Mike Teather re Southern California (WSC033365)		
774.	3/12/2015 Email from Fred Schuster to Mike Teather re FW: Industry Announcement Scan		
775.	3/25/2015 Email from Brian Gooding to Bob Deville and Kirk Gregor re Socal agent reached out to me		
776.	3/26/2015 Email from Brian Gooding to Mike Teather and Others re Fwd: Re: Socal agent reached out to me		
777.	3/27/2015 Letter from Gerard Davey to Paul Drayna (WSC 1728-1730)		Admitted per stipulation
778.	5/26/2015 Letter from Paul Drayna to Gerard Davey (WSC1986)		
779.	6/19/2015 Email from OB Jacobi re Recruiting Emails (WSC035130- 035131)		
780.	7/8/2015 Email from Jill Wood re Trip to Orange County (WSC060366-060367)		
781.	7/8/2015 Email from Jill Wood re Trip to Orange County (WSC060368)		

No. of Exhibit	Description	Date Identified	<u>Date</u> Admittee
782.	7/28/2015 Email from Jill Wood re Letter of Intent (WSC040983- 041001)		
783.	7/28/2015 Email from Paul Drayna re Letter of Intent (WSC041040- 041045)		
784.	7/30/2015 Email from Gerard Davey re Further Revised Letter of Intent (WSC041071-041091)		
785.	7/31/2015 Email from Paul Drayna re Further Revised Letter of Intent (WSC041192-041215)		
786.	8/2/2015 Letter from Jill Wood to Bob Bennion and Bob Deville re Letter of Intent (B&D0004647- 0004556)		
787.	8/2/2015 Email from Gerard Davey re Final Letter of Intent with Selective Binding Terms (WSC041240-041262)		
788.	8/3/2015 Email from Paul Drayna re Final Letter of Intent with Selective Binding Terms (WSC041309- 041311)		
789.	8/12/2015 Email from Richard King re Franchise expiration confirmation (WSC041342-041345)		
790.	8/25/2015 Email from Bob Deville re Wednesday Noon Meeting in OC (WSC037629)		
791.	8/25/2015 Email from Bob Deville re Wednesday Noon Meeting in OC (WSC037651-037652)		
792.	Intentionally left blank.		

		Date	Date
<u>No. of Exhibit</u>	Description	Identified	Admittee
793.	8/26/2015 Email from OB Jacobi re Wednesday Noon Meeting in OC (WSC037667-037669)		
794.	WSC Statements for Southern California 1/2012 – 9/2015 (WSC56459-57058)		
795.	9/11/2015 Email from Geoff, Jill and OB re Important Announcement Regarding WindermereSoCal (WSC060439-060441)		
796.	9/12/2015 Email from Michael Nelson re I haven't even read this yet because I wanted to get it to you asap (WSC060448-060450)		
797.	Intentionally left blank.		
798.	Intentionally left blank.		
799.	Intentionally left blank.		
800.	9/21/2009 Email from Robinson to Cynthia Kraemer re Payment of fees (B&D 0052041)		
801.	1/10/2013 Email from Bob Deville to Geoff Wood re collecting fees from So Cal owners (B&D 1109 – 1110)		
802.	1/8/2013 Email from Bob Deville to Paul Drayna and Geoff Wood re collection of fees from former franchisee (B&D 0001119 – 0001121)		
803.	10/14/2009 Email from Bob Deville to Don Riley re leaving Windermere (B&D 52028-52029)		
804.	3/27/2013 Email from Bob Deville to Paul Drayna re payment of fees by other Southern California owners		

1 2	No. of Exhibit	Description	Date Identified	<u>Date</u> Admitted
$\frac{2}{3}$		(B&D 2563 – 2567)		
4 5	805.	1/3/2013 Email from Bob Deville to Paul Drayna and Geoff Wood re following up on unpaid fees from former owner (B&D 6227)		
6 7 8 9	806.	8/20/2014 Email from Patrick Robinson to Paige Tyley re collection of fees from other Southern California owner (B&D 51252-51254)		
10 11	807.	6/15/2012 Email from Bob Bennion to Geoff Wood re Yesterday's Meeting (B&D 6550-6552)		
12 13	808.	Intentionally left blank.		
13 14 15	809.	10/14/2009 Email from Bob Deville to Don Riley re notice of termination (B&D 52033-52034)		
16	810.	Intentionally left blank.		
17	811.	Intentionally left blank.		
18	812.	Intentionally left blank.		
 19 20 21 22 22 	813.	7/8/2016 Windermere Real Estate Services Company's First Amended Notice [of] Deposition of Windermere Services Southern California, Inc. (Exhibit 2 to Deville Deposition)		
 23 24 25 26 	814.	7/8/2016 Windermere Real Estate Services Company's First Amended Notice [of] Deposition of Bennion & Deville Fines Homes SoCal, Inc. (Exhibit 3 to Deville Deposition)		
27 28	815.	7/8/2016 Windermere Real Estate Services Company's First Amended Notice [of] Deposition of Bennion & Deville Fine Homes, Inc. (Exhibit 4		

	to Deville Deposition)	
816.	3/3/2017 Rebuttal Report of Neil Beaton	
817.	1/28/2014 Email from Paul Drayna to Bob Deville re: Kirksey note (B&D0038379)	
818.	5/30/2014 Email from Brian Gooding to Bob Deville and Kirk Gregor re: Fwd: Fw: See Who Joined Us (WSC026248-026249)	
819.	11/1/2014 Email from Bob Deville to Mike Teather re: RE: Follow-up meeting (B&D0038535-0038537)	
820.	04/30/2013 Email from Greg Sundberg to York Baur re: Draft Proposal – Confidential (WSC017449)	
821.	05/01/2013 Email from Greg Sundberg to York Baur re: Draft Proposal – Confidential (WSC017451)	
822.	COMMERCIAL LEASE dated February 25, 2014 (WSC 57658- 57673)	
823.	Lease Between Terramar Retail Centers, LLC and Bennion & Deville Fine Homes Inc. (WSC 57572 – 57630)	
824.	Calculation of B&D Total Owed as of July 10, 2018	
825.	Windermere Real Estate/Coachella Valley, Inc. Statement as of July 10, 2018	
826.	Windermere Real Estate So Cal Statement as of July 10, 2018	
WSC reserves the right to rely on any exhibits set for in plaintiffs and co		

defendants' exhibit lists.

Approved as to form and content:

MULCAHY LLP

By: <u>/s/ Kevin A. Adams</u> Kevin A. Adams *Attorneys for Plaintiffs/Counter-Defendants Bennion & Deville Fine Homes, Inc., Bennion* & Deville Fine Homes SoCal, Inc., Windermere Services Southern California, Inc., and Counter-Defendants Robert L. Bennion and Joseph R. Deville

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By: <u>/s/ Jeffrey A. Feasby</u> Jeffrey A. Feasby *Attorneys for Windermere Real Estate Services Company*