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13 14	UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA	
15 16 17 18 19 20 21 22 23 24	BENNION & DEVILLE FINE HOMES, INC., a California corporation, BENNION & DEVILLE FINE HOMES SOCAL, INC., a California corporation, WINDERMERE SERVICES SOUTHERN CALIFORNIA, INC., a California corporation, Plaintiffs, v. WINDERMERE REAL ESTATE SERVICES COMPANY, a Washington corporation; and DOES 1-10 Defendant.	Case No. 5:15-CV-01921 R (KKx) Hon. Manuel L. Real WINDERMERE REAL ESTATE SERVICES COMPANY'S NOTICE OF OBJECTIONS TO THE B&D PARTIES' AMENDED WITNESS LIST Date: May 15, 2017 Time: 10:00 a.m. Courtroom: 880 Complaint Filed: September 17, 2015
25	AND RELATED COUNTERCLAIMS	Complaint Filed: September 17, 2013
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On August 29, 2016, the parties filed witness lists pursuant to the Court's initial scheduling order. (Document Nos. 50, 53). On May 22, 2017, three weeks before trial and nearly nine months after the close of non-expert discovery, Plaintiffs and Counter-Defendants Bennion & Deville Fine Homes, Inc., Bennion & Deville Fine Homes SoCal, Inc., Windermere Services Southern California, Inc., Robert L. Bennion and Joseph R. Deville (collectively "Counter-Defendants") filed an amended witness list that included new witnesses not disclosed in their original list and not disclosed pursuant to Fed. R. Civ. Proc. 26. (Document No. 128). Counter-Defendants did not seek, nor where they granted, leave to file an amended witness list. Defendant and Counterclaimant Windermere Real Estate Services Company ("WSC") prepared for trial based on Counter-Defendants' original witness list. It identified exhibits, prepared witness examinations, and filed motions in limine based on the witness and exhibit lists Counter-Defendants filed pursuant to the Court's scheduling order. WSC is severely and unfairly prejudiced by this eleventh hour addition of new witnesses. This gamesmanship cannot be rewarded. Counter-Defendants' untimely and inappropriate amended witness list should be stricken in its entirety.

If the Court does not reject Counter-Defendants' entire amended witness list as it should, the witnesses that were not properly disclosed pursuant to Fed. R. Civ. Proc. 26 and/or not on the original witness list (Messrs. King, Krueger, and Schuster) should be precluded from testifying at trial. Counter-Defendants served their Rule 26 Initial Disclosures on December 14, 2015, identifying 24 individuals likely to have discoverable information they anticipated using to support their claims or defenses. (Exhibit A.) Messrs. King and Krueger were not identified as witnesses with potentially relevant information. (*Id.*, p. 2-7.) Counter-Defendants never supplemented those disclosures. Counter-Defendants' original witness list, filed on the day non-expert discovery closed, included Mr. King but not Mr. Krueger. (Compare Document No. 50.) Counter-Defendants' amended witness list,

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filed three weeks before trial and nine months after the close of discovery, included Mr. King, and added Mr. Krueger and a third witness (Fred Schuster) that was not identified in their original witness list. All three of these witnesses should be excluded from trial.

Counter-Defendants are perpetrating a trial by ambush. By including Messrs. King and Krueger on their amended witness list, Counter-Defendants believe these individuals have discoverable information relevant to the claims or defenses in this matter. Consequently, Counter-Defendants were required to identify these individuals pursuant to Rule 26(a) or supplement their disclosures in a timely manner pursuant to Rule 26(e). Rule 37(c)(1) "forbids the use at trial of any information required to be disclosed by Rule 26(a) that is not properly disclosed." *Neurovision Medical Products, Inc. v. NuVasive, Inc.*, No. 09-6988, 2013 WL 12112578, at *1 (C.D. Cal. April 29, 2013) (quoting *R&R Sails, Inc. v. Ins. Co. of Pa.*, 673 F.3d 1240, 1246 (9th Cir. 2012) and excluding witnesses that were not properly disclosed pursuant to Fed. R. Civ. Proc. 26.)

Counter-Defendants did not meet their Rule 26 disclosure obligations. They did not identify Messrs. King and Krueger as potential witnesses during discovery and never disclosed the subject matter of their supposedly relevant information. They did not identify Mr. King as an individual with potential relevant information until they filed their original witness list on the last day of non-expert discovery, and never disclosed the subject matter of the allegedly relevant information Mr. King possesses. (See Exhibit A; see also Document No. 50.) As for Mr. Krueger, Counter-Defendants identified him as a person with potentially relevant information for the first time when they filed their amended witness list on May 22, 2017, three weeks before trial and nearly nine months after non-expert discovery closed. (Document No. 128.) Furthermore, Counter-Defendants' failure was neither substantially justified nor harmless because they knew the identity if these individuals since the start of this litigation, and waited until non-expert discovery

closed to prevent the individuals from being deposed. As the court recognized in *Neurovision*, automatic exclusion is required under these circumstances. *Neurovision*, 2013 WL 12112578, at *1. Finally, Mr. Schuster must be excluded because he was not included in the original witness list and added only three weeks before trial, as WSC was completing its trial preparation and the applicable motion deadlines had passed.

For all of the aforementioned reasons, the Court should reject Counter-Defendants amended witness list (Document No. 128) in its entirety, or in the alternative, preclude Messrs. King, Krueger, and Schuster from testifying at trial.

DATED: May 24, 2017 PEREZ VAUGHN & FEASBY INC.

By: /s/ Jeffrey A. Feasby
Jeffrey A. Feasby
Attorneys for
Windermere Real Estate Services Company